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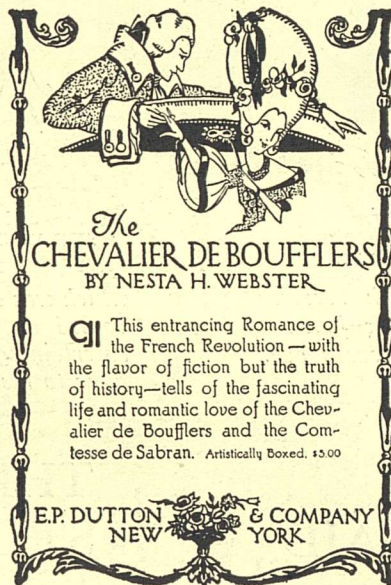
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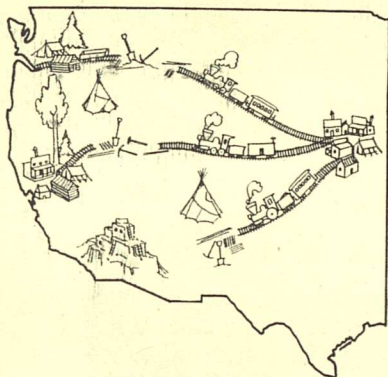


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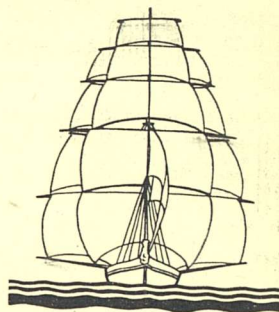
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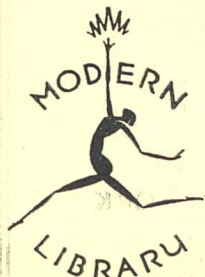
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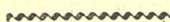
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My dear Mr. Hoyns:

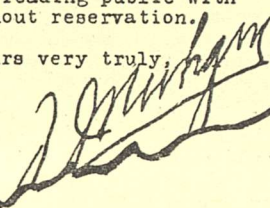
In reply to your wire in regard to Dorsey's
WHY WE BEHAVE LIKE HUMAN BEINGS, I am delighted
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The reason for its phenomenal sale, I believe,
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And what a scrapper! By gathering the single
threads of latest scientific discoveries, con-
clusions and verifiable knowledge, he weaves a
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knouts--and routs--the obnoxious mob of quacks,
bigots, pseudo-scientific Philistines and such
rabble from the Temple. He can fight, he can
laugh--he teaches without pedantry. Any wonder
he incites our admiration?

It certainly behooves us booksellers to extend
our thanks to Dr. Dorsey, and you as his publish-
ers, for giving us a book which we can whole-
heartedly recommend to the reading public with
a clear conscience and without reservation.

Yours very truly,



JJH:B

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large
printings

A non-
fiction
best-seller

This letter is a typical expression
of the enthusiasm of booksellers
throughout America for—

Why We Behave Like Human Beings

By George A. Dorsey, Ph.D.

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The Able McLaughlins by Margaret Wilson, winner of Harper's 1922-23 Prize Novel Contest was awarded THE PULITZER PRIZE, for 1923.

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Harper's 1926-7 \$2,000 Prize Novel Competition

Judges:

Jesse Lynch Williams

Former President Authors' League of America

Carl Van Doren

Author "The American Novel"

John Erskine

Columbia University

Author of "The Private Life of Helen of Troy."

¶ To the Author of the best novel as determined by the judges, Harper & Brothers will pay as a Prize the outright sum of \$2,000, in addition to the ordinary terms of royalty, which will be arranged with the Author. The conditions of this Competition are as follows:

1. Any Author shall be eligible for the Prize who is an American citizen and has not published a novel in book form prior to January 1, 1919.
2. Only manuscripts of unpublished works, submitted to Harper & Brothers before February 1, 1927, and accompanied by the declaration of the Author that the manuscript is submitted in competition for the prize, shall be considered.
3. All manuscripts submitted in competition must be offered to Harper & Brothers for publication on terms to be arranged between the Author and Publisher. The successful work shall be chosen from among those manuscripts accepted by Harper & Brothers for publication and the Prize shall be in addition to and independent of the royalty to be arranged for in the usual way.
4. Harper's Magazine shall have the right to publish the successful work serially on terms to be arranged with the Author, but this right may be waived.
5. No manuscript containing less than 30,000 words shall be considered as a novel for the purpose of this Competition, and preference will be given in general to works of full novel length.
6. Harper & Brothers shall use all reasonable care to pass promptly on manuscripts submitted in competition for this Prize and to return those found unavailable for publication, but they shall not be responsible for manuscripts lost in transit.
7. The judges of the competition shall be JESSE LYNCH WILLIAMS, former president of The Authors' League of America; CARL VAN DOREN, author of "The American Novel"; JOHN ERSKINE, Columbia University. Their decision shall be accepted on all questions of eligibility or interpretation of the rules, and their award shall be final.
8. The award shall be made and publicly announced as soon as possible after the close of the Competition.

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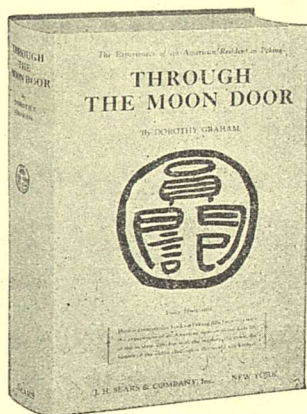
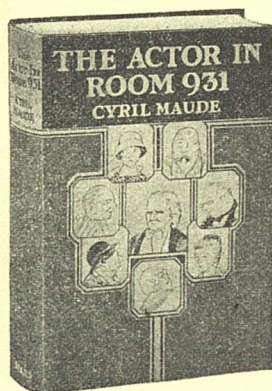
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The PUBLISHERS' WEEKLY

THE AMERICAN BOOK TRADE JOURNAL

NEW YORK, MAY 8, 1926

The June Bride and Books

When You're Hunting for a Gift Out of the Ordinary, Remember a Book isn't Like a Carpet Sweeper—More Than One is Not Superfluous

Ernest A. Dench

[Editor's Note.—Paul Pushem is an imaginary character, the invention of the author. There are, however, many book dealers like Mr. Pushem in small towns, so the retail trade will profit by a perusal of this open letter.]

"Mr. Paul Pushem,
24 Commerce Street, Center-
ville, N. Y.

Dear Mr. Pushem:

SO you are not sold on the idea of devoting a book window display to the June bride?

What's the matter? Aren't there going to be any brides in your community during the Month of Roses? For checking up purposes, we wrote a letter to the esteemed editor of your weekly 'rag,' inquiring how many couples lined up before the minister and priest last June. He reported forty-nine such couples, which isn't so bad in a town of 10,000.

You don't mind if I try to visualize these figures in terms of book prospects, do you? Well, suppose that each newly-wedded couple received ten presents from local friends and relatives—a very conservative estimate, as you will agree. Ten times 49 is 490, which means that this number of presents was purchased from the local stores. The average value of each present



was five dollars, which makes a total gift expenditure of \$2450.

How much or how little of this found its way into your cash register? Evidently very little, otherwise you would not hesitate about aiming your show window at the June bride and her following of friends and relatives.

The American Public is very open minded to suggestions. Were this not the case, they

would not prove so susceptible to advertising campaigns.

"What shall we send Bessie and Jack?" was probably the question asked in the homes of their relatives and friends. First choice probably fell on the conventional gifts—cut glass, table linens, electrical table appliances, smoker sets—well, why go on? But on their next trips downtown, the store window displays were ransacked for suitable suggestions, particularly those a little out of the ordinary rut and articles not likely to be duplicated.

In books two persons seldom think alike—and a book isn't like a carpet sweeper—more than one is not superfluous.

That good old American institution—the gift shower—maintains its massed popularity. And even if only one group of friends adopted the idea of a book shower, you are likely to profit to the tune of a

hundred dollars or so. A group might chip in for a set of Shakespeare or some other classic. Another clique might work out a series of handbooks for each branch of the home, such as a good cook-book, a gardening book, a book on interior decorating, a book on party suggestions, and so forth.

Perhaps a wealthy relative will contribute the bookcase and round up other relatives to fill it with appropriate volumes.

However, if this May or June your show window radiates books, you won't be blaming yourself all summer because you lost out on the bridal gift business.

A stray resident gifted with a well-developed imagination may say to himself: "Books, just the very things for Ruth and Bill. Why didn't I think of them before?" But there are the ninety and nine who have to be prodded and their limited imaginative facilities stimulated. Were every human being endowed with exceptional creative faculties, magazines would not find it necessary to make liberal use of illustrations; national advertisers could dispense with artists and beautiful color work in their announcements; the tabloid picture newspapers would lose their grip; window displays would prove superfluous.

In other words, the eye sees what the brain fails to grasp. You have to do the thinking for the multitude. Once plant the suggestion, and the average mind gets busy and weighs books with the gift appeals made by other local stores. You won't win every time, nor in the majority of cases, but here and there you will make a "killing" to compensate you for your enterprise.

The real reason why jewelry, furniture, department and hardware stores have such a grip on the bridal gift business is because they leave nothing to be taken for granted. They are right on the job each and every June bride is a good book prospect if advertisements and direct mail advertising. It is true they sell articles which help to furnish the home, but so, too, do you, for what is a home without a library of some sort?

I wouldn't be writing you in this vein did I not know that you are open to conviction that your previous tactics were all wrong. I am conceited enough to believe


that I may have proved to you that the June bride is a good book prospect if tackled in the right manner.

There are two types for you to appeal to, the one who is practical minded and the one who likes to clothe her gift with romance. Your first effort has to be to turn both of them to the books-for-gifts idea and the next is to appeal individually to your types. The first will probably be interested in cook-books, dictionaries and books of useful information, the latter no doubt fonder of books as literature will respond to nicely-bound gift volumes, sets of authors and anthologies.

On the assumption that you will give the June bride a seasonable window display or two this season, it is up to me to indicate how your show window might be utilized.

Atmosphere comes first. You have a small show window, which automatically rules out regular wax figures. You carry a line of kewpie dolls, and you have a party goods department, so the resources—of these two sections might be drawn upon for the necessary "props." Seven dolls would form an ideal wedding group, and the young woman in your employ who is an artist with crêpe paper could easily rig up suitable crêpe paper costumes for the kewpies. Along a flower-strewn diminutive aisle, laid with a white crêpe paper runner, assemble the group, consisting of bride, groom, best man and maid of honor, the two flower girls and the performer of the ceremony. All you will need at the end of the aisle, which finishes up at the center rear, is a sheet of cardboard, about two feet by three feet, painted in black, with a Gothic style chancel window at either side, and an oval doorway at the middle. These effects can be very simply painted in with water colors. You can have the clergyman standing before the doorway, extending his best wishes to the newlyweds at the conclusion of the ceremony.

For the background I suggest white crêpe paper, studded with a frieze of scarlet hearts, which can be revived from your Valentine showing. At each center side of the background, attach a heart-shaped showcard. Let the first one read as follows:



BOOKS for BRIDES

A set of books beautifully bound, or even one tasteful volume gives the new home personality and character.

**A BRIDAL
BOOK SHOWER**

has started many a home library, and books have solved many a home problem.

Form the habit of calling at

**Branch BRENTANO'S 1 West
Fifth Av & 27th St Booksellers to the World 47th St
New York**

One bookseller who has profited by the advice given to the hypothetical Paul Pushem

**"A Bridal Shower Suggestion—Why
Not with Books?"**

The companion showcard might offer the following concrete suggestion:

"The bride will need books to go with the book ends and bookcase others are presenting her.

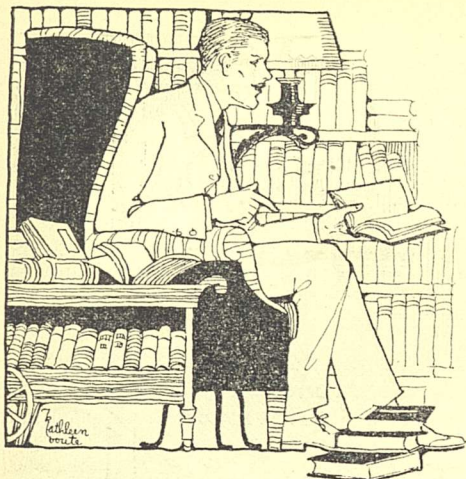
Why not a set of her favorite author, a useful cookbook, or books on other household subjects?"

The floor lay-out, to either side of the aisle, I leave to your good taste, for not knowing your present stocks, it is difficult to offer suggestions, but by going over your stocks and placing yourself in the position of new home makers, suitable titles will occur to you.

Never, in the eight years we have been reviewing window displays up and down the country, has a good June bride book display come out of your town—or, at least, we have not heard of one. Retail stores in other trades have contributed their quota. As the only exclusive bookstore in town, both the National Association of Book Publishers and the American Booksellers' Association are banking on you to further the promotion of books for every possible occasion. Without such co-operation, it is difficult for their national publicity efforts to be given the necessary local link.

Cordially yours,

ERNEST A. DENCH.



The Book Habit

An Inquiry in Four Parts

Ted Robinson

The Cleveland Plain Dealer

I. "No Time To Read."

OUR friends the Cushings called on us, the other night. Harris Cushing is sales manager for an automobile accessories business; he is thirty-five years old, a *cum laude* graduate of one of our State universities, alert, genial, efficient. Mrs. Cushing is an alumna of the same university; the couple met while in college together.

These people are not modern "types." They do not belong to a bridge-playing set; they do not attend cocktail parties; their social contacts are limited to a few families of business associates, college acquaintances and members of the church that both attend. They are old-fashioned enough to go to church regularly. They are quiet, conservative, respectable—the sort that is known as "home folks." They have one child—a daughter, eleven years old.

We talked about the weather, the flu, the children, the League of Nations. Then Mr. Cushing glanced at the book I had laid aside when he entered.

"What are you reading?" he asked, casually. I exhibited the book. "Mark Sullivan's 'The Turn of the Century,'" I answered, "Have you seen it?"

Mr. Cushing smiled. "Don't ask me if I have read anything," he replied. "With the exception of one article in the *Saturday Evening Post*, an occasional glance at the *Literary Digest*, I haven't read anything for a year. I can't remember when I've read a whole book thru."

"But why is that?" I asked.

"No time. I'm always wishing I could read books I hear discussed, but I declare I can never get around to it. When do you ev r get time to read? But of course that's your business—you have to read books to review 'em, don't you?"

I refused to be sidetracked, for here was an opportunity to find out why people don't read. "I read no more as a book reviewer than I did before I took over that job," I said. "How does it come that you have no time to read?"

"Why, I'm a business man. I'm busy at the office or out seeing customers all day long."

"And in the evening?"

"Well, half the time I have to bring a lot of work home with me. I was up till after midnight three times last week, devising a sales system for our new campaign."

"Does that night work keep up all the year round?"

"No—but a fellow finds a lot of things he has to do at home. There are a hundred odd jobs around the house. And Rose Eliza wants help with her arithmetic. Or a neighbor's likely to drop in. And, of course, I like to have a little time to visit with my wife. It's the only chance I have, and I guess she wouldn't like it very well if I came home and buried myself in a book. And the first thing I know, the evening's gone and I'm so sleepy I can't see to hold my head up. I just can't fig-

ure it out how some people seem to get time for so much reading."

"And so," I put in, sympathetically, "the books you take home to read lie around on the table and gather dust, and you look longingly at them every night but never get a chance to open them! What books have you that are waiting for that golden hour of leisure?"

Mr. Cushing stared at me. "Say," he finally ejaculated, "what would be the use of my bringing books home when I know I'm not going to have time to read them?"

"So you buy no books? Then what does Mrs. Cushing read?"

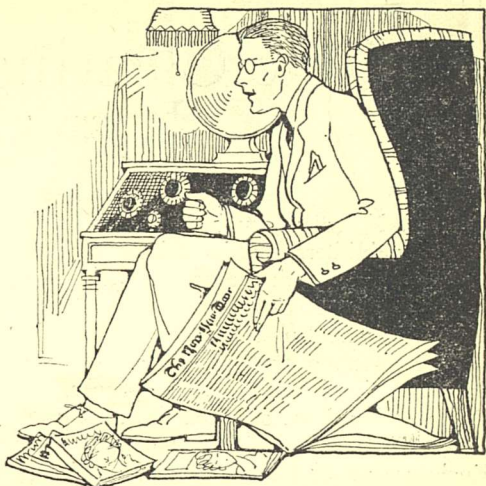
Mrs. Cushing laughed merrily. "I'm just like Harris, only more so," she said. "Oh, I get a book from the circulating library once in a while, but not often—it takes me so long to get it read that I have to pay about sixty cents for it when I take it back. We have no maid, and between doing the housework and the marketing and taking care of Rose Eliza, there isn't a minute of the day when I can sit down and read."

"How about evenings?"

"Well, that's the only time Harris is at home, and I'd feel like a perfect pig sitting and reading when I might be talking to him. He comes home all tired out and—well, men need to be amused. Besides, I can do my mending and sewing while I'm talking to him—that's the only chance I have."

They've got an air-tight case, these college graduates. They are healthy, well-fed, well-clothed, out of debt. Neither is overworked. Mrs. Cushing's little home and her one child do not require more than the ordinary amount of care. Mr. Cushing's business is like every other man's business. And yet they can prove that neither one of them ever has a moment's leisure in which to read.

I have said that they are not typical. Of course, in a way, they are; but the typical case is that of our neighbors on the



left, Mr. and Mrs. Sterling Piper. Piper is a successful insurance man. He belongs to two luncheon clubs, and he plays golf. Mrs. Piper has a bridge club. The two of them belong to a set of young married couples who visit back and forth evenings, and have cocktails and highballs and play bridge a great deal. They have no children. Of course they never read; they don't even think about reading. One doesn't expect them to. But that brings us back to the Cushings, who have no clubs, no bridge, no "set."

How did they get out of the bookish atmosphere of their college days? How did they manage to fill up their lives with things that forbade their ever opening a book? Will they ever acquire the leisure which they say they covet? How and when? And lastly, will Rose Eliza ever read a book? I have an answer to this last question, but the others must be investigated. Tens of thousands of books issue from our presses. They are not read by the Harris Cushings nor by the Sterling Pipers; and yet these two represent the mass of our civilization.

Let us pursue our investigations further.

The second part of Mr. Robinson's inquiry into the book habit concerns Rosa Eliza and "the natural born reader" theory.

The Clearing House Plan

Ellis W. Meyers

MANY of us, buying direct from the publishers, order from several New York houses on the same day and pay carriage charges on several express or parcel post shipments. In order to save some money for the bookseller and facilitate the handling of his books, the Board of Trade recommended, at the 1925 convention, the establishment of a Package Enclosure or Clearing House to be run by the Association for the benefit of our members.

The Clearing House is not just "another enclosure house." If it were only that, if the plan meant just a packing house that would be competing with those already in business, there would be no reason to go on with our plans. We are trying to establish a permanent center of activities for the A. B. A. The first step is the creating of a self-supporting service; that of enclosing books ordered from the various publishers in New York so that each member may save money that is now being spent needlessly for carriage charges.

Our members will soon be able to send all of their New York orders to this central bureau in one envelope (saving, to begin with, considerable money on postage), where they will be picked up by the publishers each morning after the first mail is in. The orders will be filled and the packages sent to the Clearing House that afternoon. Each dealer's merchandise will then be enclosed and shipped in one case. This will save the bookseller a considerable amount of money during the course of the year. (One freight package of 150 pounds will cost less than half the cost of five thirty-pound packages.) As the publishers have expressed a willingness to cooperate, there will be no time lost, for the books will be shipped, if the bookseller so desires, the day that the orders are received in New York. On the other hand, the bookseller may wish us to ship on certain days, Monday and Thursday, for instance,

or when 100 or 200 pounds of books have accumulated. The cases ought to average between 150 and 200 pounds each and will cost our members \$1.50 for each case and packing F. O. B. New York. The publishers, when delivering the books, will send a memo giving the reasons for their inability to fill any part of an order and the probable date that they will be in a position to supply the missing articles. This will be enclosed in the case or sent direct with the bill so that the bookseller will know "why and when." When the publisher gets the book or books, he can send them to the Clearing House, and they will be enclosed in the next shipment to our member. Smaller shipments can be packed for express and the charge will be in proportion to the weight of the package.

Orders to two or three publishers can be sent to the Clearing House to be packed and forwarded by parcel post. The charge for this service will be ten or fifteen cents for each completed package.

There is probably no member of the trade who is not now acquainted with the Package Enclosure or Clearing House idea. The *Publishers' Weekly* has carried several articles on the subject and has very clearly shown the methods used in foreign countries. We are, after all, only adopting ideas that have been successfully worked out abroad. The plan, itself, is quite simple and very easily put into operation. A sufficiently large space will be taken in New York to enable us to handle approximately three million pounds of enclosures a year. The entire expense of operation for that period (based on the handling of that amount) will be \$16,500. It is only necessary to take care of two million pounds in order to meet this expense, in other words, we are using the maximum cost and the minimum amount of necessary business in estimating the probabilities of the success of this plan.

In order to secure the necessary funds

for operating this book center, each dealer will have to estimate the number of cases or parcel post packages that he expects to have during the next six months and when the service starts will be asked to deposit a check with the Treasurer, to cover the costs of these cases and packages at \$1.50 per case, or fifteen cents a package. The cost of the service, as he receives it, will be charged against this amount until it is exhausted. At the end of six months we believe that we shall be in a position to operate as other houses do, giving the service first and billing the members afterwards.

It is expected that we shall be able to reduce the price on this service in the course of time, in which case a rebate will be made to all dealers who pay six months in advance at \$1.50 per case. A small initiation fee will be charged to dealers after the first six months, offsetting the disadvantages to charter members.

Every member is urged to survey his needs for the next six months and to send in an agreement to use the service. Whether you have a case a day or a parcel post package a week you may use this center if you are an A. B. A. member.

Step 1. We establish our Clearing House by renting ground floor space in a central location in New York City. We will build bins, etc., of the type that are used abroad and have been pictured in the *Publishers' Weekly* from time to time.

Step 2. The bookseller sends all of his orders to New York publishers to the Center in one envelope. Here we have our first saving, that of

postage. A separate order blank is used for each publisher.

Step 3. We sort them, placing each publisher's order in his "letter box."

Step 4. The publisher's representative picks them up. The first mail can be sorted and ready before 9 a. m.

Step 5. The publisher fills order for each bookseller, wrapping books carefully.

Step 6. The publisher makes note of shorts, bills bookseller and sends notice and bill *direct* to him or to Center in sealed envelope.

Step 7. (Early forenoon for orders received in first mail.) The publisher delivers packages to Center.

Step 8. All packages to each bookseller are enclosed in case for freight shipment (150-200 pounds); packed for express shipment or for parcel post.

Step 9. Packages are shipped. We shall be able to forward that day or, if the bookseller wishes, can ship twice or three times a week on stated days. Books may also be held until there is an accumulation of from 150 to 200 pounds. The bookseller will give the shipping and routing instructions.

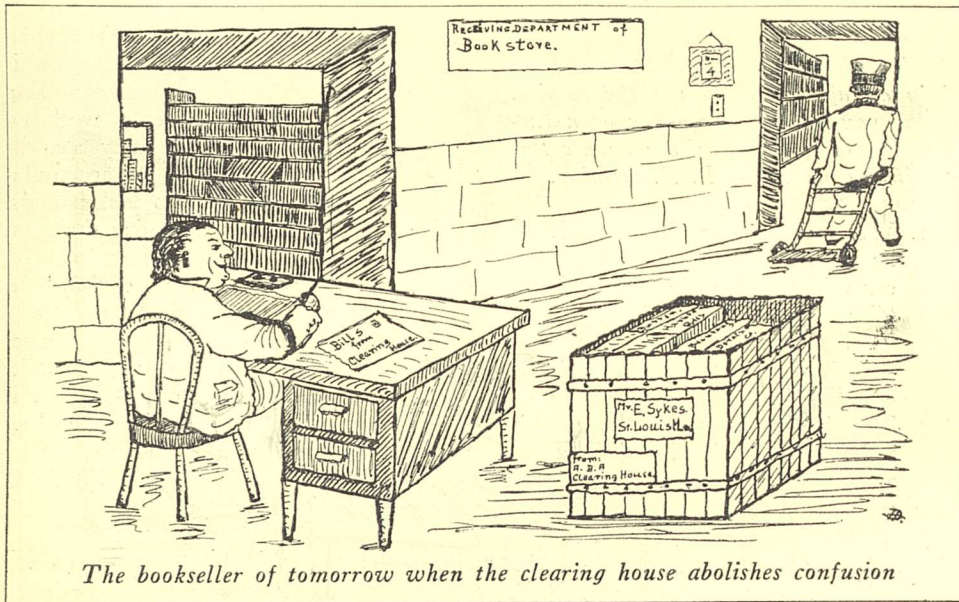
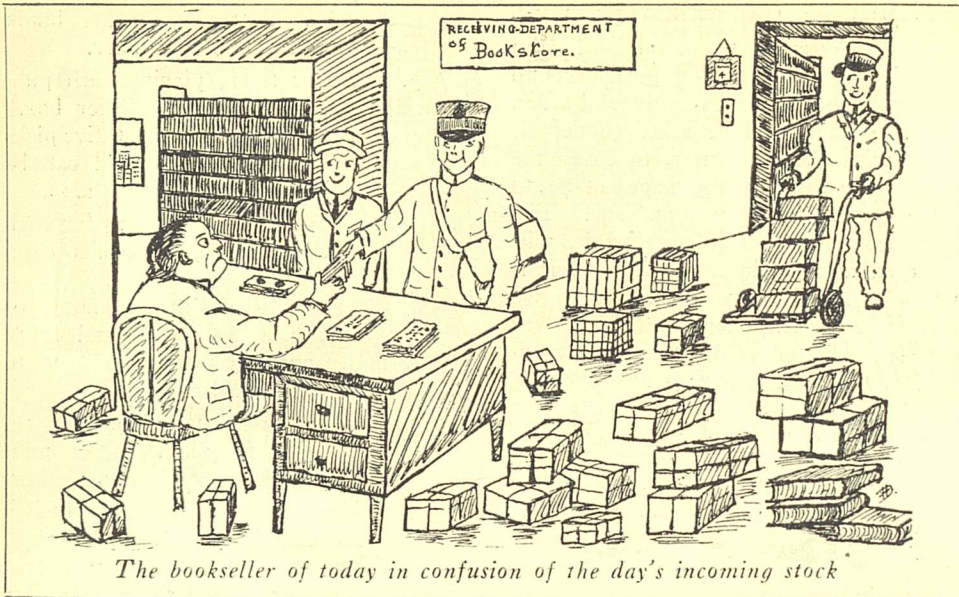
Step 10. Notices, bills, etc., enclosed in one cover and mailed.

Charges: Freight shipments: cases weighing between 150 and 200 pounds, \$1.50 F. O. B., New York City. All other case charges in proportion according to weight; Parcel post enclosures, 10 or 15 cents F. O. B., New York City. Is there a saving? Hark ye!

Miles from New York	1 lb. P. P.	1-10 lb. pkg. P. P.	15-10 lb. pkg. P. P.	50 lb. Exp.	150 lb. Exp.	100 lb. Freight	150 lb. Freight
92	.07	.16	2.40	.90	2.18	.41½	.61
232	.08	.26	3.90	1.10	2.78	.66½	1.
396	.09	.45	6.75	1.40	3.68	.74½	1.11
648	.10	.64	9.60	1.92	4.75	1.11	1.67
1331	.11	.83	12.45	2.77	7.80	2.49½	3.75
2429	.14	1.22	18.30	6.15	17.93	3.75	5.37

The figures speak for the plan. Add \$1.50 to the cost of freighting 150 pounds to your city and note the difference between the total and the cost of 15 ten-

pound parcel post packages or 3 fifty-pound express packages. Think, too, of receiving the bulk of your books in one container, and you will find that your job



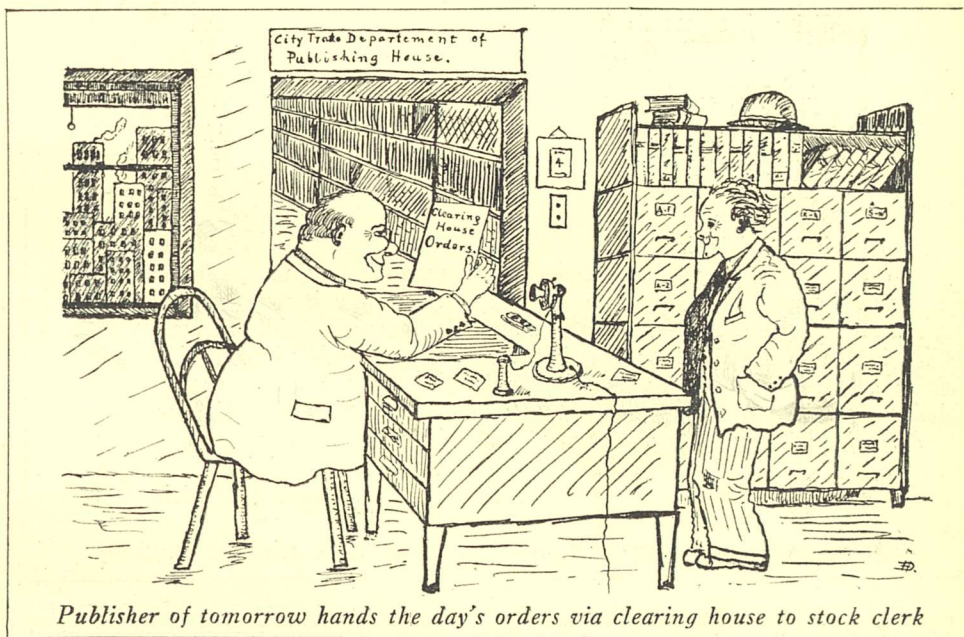
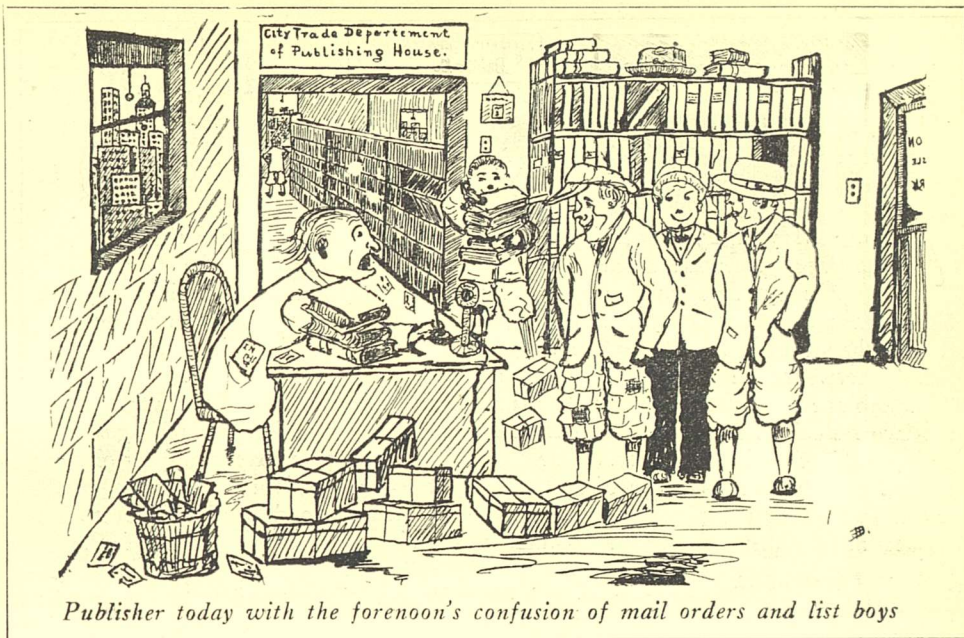
of putting them in stock will be much easier. Add to the saving on carriage charges the amount saved on postage.

Are you receiving 150 pounds of books a week from New York? Or fifty a week or a month? The more you are buying the greater will be your saving but you can get the benefit of the lessened costs on almost any amount. One large parcel post package is much less expensive than several small ones.

Here are some endorsements of the plan: "I wonder why the booksellers do not at once avail themselves of the opportunity to establish the Clearing House?" George W. Jacobs, Philadelphia.

"It is obvious that this is the great method for getting shipments from New York quickly and at a cost which enables the bookseller to increase his profits." Burrows Bros., Cleveland.

"It is unbelievable that the booksellers



of this country have not all subscribed." Pettibone-McLean Co., Dayton.

Brentano's, Chicago; Herr's, Lancaster; Norman, Remington, Baltimore; Powers, San Antonio; many booksellers in all parts of the country are subscribing to this service.

Dodgers addressed and sent in quantity

to the Clearing House can be distributed in this way, thus saving the cost of posting.

What can we expect from you? How large or how small will your shipments be? By using the Center you can cut the costs of doing business. We want your signed agreement for the amount of shipping that you will need.

Remember Them With Books

Ellis W. Meyers

AT our May, 1925 convention held in Chicago, it was voted that the "Books by Telegraph" plan, which had been recommended by the Board of Trade, be developed on a national scale. Soon afterward the Association of Canadian Bookmen adopted a similar plan, and the two Associations decided to combine in giving an international service. The plan enables us to deliver books in distant cities within a few hours, places an additional service at the disposal of our customers, thus creating or cementing friendly relations, and gives us a chance to sell books to those persons who give candy and flowers as presents.

The publicity that attends it is invaluable to the individual bookseller and the members of the American Booksellers' Association. There is little doubt but that there will be more business because of it—not only telegraphic orders—but thru the promotional effort more books will be sold to be given as presents by those persons mentioned before. It is certain that people go out of their way to find members of the florists' organization even tho they may not want to send the flowers out of town. This is due to the publicity that has been given that association thru its telegraphic delivery service.

Anyone may now go to one of our member's stores, order a book or a "book order" to be sent by telegraph to someone in another city. The bookseller should consult his roster and, charging the telegram to the customer, wire one of the members in the distant city to deliver the book, books or book order. If the sender wishes to include a long note or message, a "day letter" allowing fifty words at one and one half times the cost of the ten-word straight telegram, should be used. This will be delivered inside of two hours. Booksellers receiving telegraphic orders must copy the message or "card" and enclose it in the package.

It is suggested that the member taking the order mention the fact that certain titles may not be in stock at the other end and request permission to substitute a similar book if such is the case, or ask for two or three alternate titles. In many cases it will be found that the buyer will allow us to use our judgment, telling us that the book is for an "eighteen-year-old boy fond of mechanics," or perhaps a "middle-aged gentleman fond of detective stories," etc. Book orders, that is, orders for books costing up to a certain amount, should be solicited. These orders are to be delivered to the addressees who may select any titles that they may wish, the cost of which of course is not to exceed the amount of the order.

The bookseller taking the order (and money) should make out a check for the net price less one half of the minimum discount and send it at once to the office of the Executive Secretary who will forward it to the member making the delivery. The seller is, therefore, entitled to fifty percent of the gross profit to cover his selling cost. He has no other overhead on this transaction. The member who delivers gets the other half of the profit, and as he has had no selling cost, the profit to each is nearly equal to the amount each makes when a customer comes in, buys a book and has it delivered in his city. In addition, the seller has made a friend of the sender by giving this service and the dealer at the other end has had a chance to get in contact with the recipient of the gift. A friendship has been made, perhaps a new customer, and, perhaps, even a new book reader and buyer.

Our service went into operation on October 1st at which time the Western Union Telegraph Company, cooperating with us, released the dodger pictured here. Under our emblem, in the lower left hand corner of this dodger they say "Look for this sign." It was and is still being enclosed

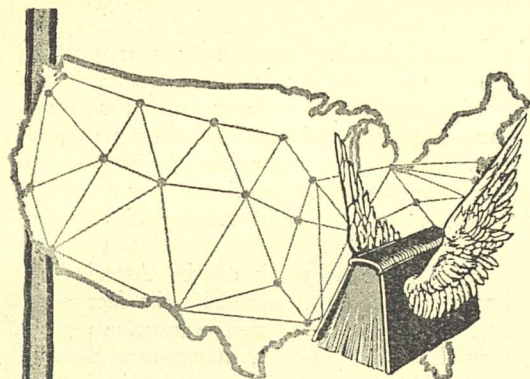
in telegrams delivered in all parts of the United States and has reached from one to two million people.

At the same time that the Western Union dodger was released, we sent the story to the newspapers. We were given

"story," and inserted paid advertisements as well.

It is probably generally known that the Western Union Telegraph Company has been featuring its "Money Transfer Shopping Service" for a great many years. Thru this service it is possible for anyone to go to a telegraph office and say that he wants almost anything from a fountain pen to an automobile delivered to a friend in a distant city. The Telegraph Company will do the rest. The sender pays for the article, the cost of the telegram and the cost of the money transfer at the usual rates. A message of any sort may be included and paid for at telegraph rates. The local telegraph office then wires its manager at the distant point to buy the article and see that it is delivered. The delivery is usually made by the shop at which the article is purchased. The Western Union has spent a great many thousands of dollars in advertising and promoting this service. It has featured flowers and candy for the most part, but starting Christmas 1925 we were able to prevail upon it to give some of this worth-while publicity to books as well. Beginning in the spring of 1926 it will start featuring books almost to the exclusion of the other articles and will continue its work in cooperation with the A. B. A. A window card, an exact copy of the dodger which was printed to advertise our telegraphic delivery service, will be carried in every one of its offices and will be displayed in its windows from time to time. Each office will have a list of American Bookellers' Association members in its locality and any orders that are received will be turned over to our members. Thru this service, of course, the member delivering the book receives the full net price and there is no necessity for dividing the gross profit. Naturally the advertising that the Telegraph Company is giving to books will aid us greatly in our efforts to make the public think of books as presents.

It must be obvious that by bringing this idea in many different ways to the attention of book buyer and non book buyer, we are bound to make a great impression and there is no doubt that many people will think of books in preference to other things when they consider making a gift.



Remember them ~ with Books

For birthdays, anniversaries, holidays and graduations — for every occasion, books carry the warmth of a personal greeting that remains always.

Go to any book or department store that shows the American Booksellers Association sign, choose the book you wish, and within a few hours at most it will be delivered by telegraph to the most distant point.

This service is in every principal city and town in the United States. There is a bookstore near you.

AMERICAN
BOOKSELLERS ASSOCIATION
in co-operation with
WESTERN UNION TELEGRAPH CO.



news and editorial space in many of them and in many magazines as well. Our own dodger was sent out in packages, envelopes and other ways by members in many cities.

Publishers devoted space on their book jackets and in their advertisements in featuring the service. Booksellers, in many cases, in cooperation with the local Western Union offices, had window displays which attracted attention. They also saw that their local newspapers carried the

THE Publishers' Weekly

The American BOOK TRADE JOURNAL

Founded by F. Leyboldt

EDITORS

R. R. BOWKER F. G. MELCHER
62 W. 45th St., New York City

May 8, 1926

I HOLD every man a debtor to his profession, from the which, as men of course do seek to receive countenance and profit, so ought they of duty to endeavor themselves, by way of amends, to be a help and ornament thereunto.

—BACON.

The Round Table Plan

AS the A. B. A. has grown larger and the interests represented more varied, it has become increasingly necessary in the past few years to provide ways and means for the smaller groups to meet for practical discussion and helpful exchange of ideas on the specific problems of their own field. Because of the success of the round tables at Chicago, the idea has been carried out in greater detail this year, and the whole day Wednesday will be given over to them. These round tables ought to be lively gatherings if the members take the same initiative in getting into the discussion that they have previously shown.

The College Bookstore group, the Religious Group, the Department Store Group are to have gatherings both Wednesday morning and afternoon. The small town and large city group will have separate meetings in the morning but in the afternoon will go to round tables on such special subjects as "Children's Books," "Accounting and Finance," "Mail-Order and Advertising," etc. The Second-Hand and Rare Book Group will have its own special meeting, and this section ought to grow in importance in future years. The chairmen have made careful preparation for these round tables, but a great deal will depend on the members to contribute promptly and intelligently of their own personal experience.

Convention Machinery

THOSE who were at Chicago last year will remember happily the very admirable and businesslike way in which President McKee conducted the various sessions, keeping the Convention to its purposes and yet adding touches of graceful phrasing when new speakers or guests were brought to the platform. The president of a national association has many responsibilities, and the task is in some ways a very heavy one, and an association is very fortunate when its presiding officer can add grace and tact to the practical affairs of the general meetings.

This year the work of the Association has been greatly expedited by the fact that there has been an efficient executive secretary, Ellis W. Meyers, in constant charge of the Association's interests. His report of this year will be looked forward to with great interest, and the influence of this established office on the forward movement in the American booktrade will be increasingly observed as the years go on.

Both the president and secretary have been favored in having a strong Board of Trade willing to meet frequently, and to follow up systematically and persistently the matters referred to it. Cedric Crowell, the chairman, made an extremely significant report to last year's convention, and his report for this year will be looked forward to with interest.

Dr. Bostwick

THE natural and close relationship between all branches of book use and distribution will be very happily emphasized in this year's Convention by the presence at the St. Louis Convention of the well-known librarian, Dr. Arthur E. Bostwick. Dr. Bostwick—a scholar, a writer, an administrator and a man of national influence represents the highest aspects of American public library work. His book on "The American Public Library" is used as an authority and reference tool both in the booktrade and in the public library field. Those booksellers who have not had previous opportunity to meet and to hear Dr. Bostwick may well look forward with pleasurable interest to his address of welcome.

The Hospitality of St. Louis

A FEW years ago after a long period of New York conventions, the American Booksellers' Association decided that it would be better for the Association, its membership and progress if it visited other sections of the country. Since that time, it has been to Boston, Philadelphia, Atlantic City, Washington, Detroit, Chicago, and now St. Louis. This change of scene has undoubtedly given the Association a more national character.

It has become particularly appropriate that reemphasis should be made this year on the growth of bookselling and the growth of interest in bookselling in the middle west. No city that the Association has visited has given evidence of more cordial hospitality than has St. Louis, and the delegates are looking forward with great pleasure to the careful arrangements and extensive program for both pleasure and business.

It is particularly important that new members, who have never attended the convention before, should be made to feel entirely at home, and that the older members, gathering in continuation of established fellowship, do not give the impression that they are wholly absorbed in themselves. The hospitality of any city is evidenced by the care in its arrangements and the evident genuineness of its welcome, and this good planning can be given its fullest effectiveness by complete cooperation from everyone present.

The Pulitzer Prizes

THE Pulitzer prizes have been awarded. And with breath-taking promptness Sinclair Lewis has refused to accept the award made to his novel "Arrowsmith." The first reaction of the press has been to question Mr. Lewis's sincerity. Ralph Pulitzer of the New York *World* comments, "Mr. Lewis has the right to refuse any prize awarded to him whether he does so from principle or from self-exploitation." But Mr. Lewis, several years ago, declined election to the National Institute of Arts and Letters and to the subject of literary awards he has long given thought.

His letter does not sound as if it were

written for a whim, for publicity, or in a pique; it is too consistent with Sinclair Lewis's constantly expressed point of view. "Main Street" and "Babbitt" were novels of rebellion against widely accepted standards and points of view and now Mr. Lewis rebels again, this time against the theory that the prize rewards the artist, with the argument that the prize hampers the artist and does him more harm than good. In the discussion that is bound to follow there will not only be publicity for Mr. Lewis, but a chance for all of us to find out what we think, as there was after "Main Street."

Britain's Plight

THE general strike in Great Britain, called on May 3rd, brings such confusion and hardship in its train that no one can read of its coming without feelings of deepest sympathy for all our English cousins and for those friends in the publishing profession who are no sooner free from a five months' packers' strike than they are involved in problems of vastly more difficult kind.

The press reports give the paper and printing trade unions as among the first to walk out with their total of 187,000 men and women. This means stoppage in production at the height of the spring season and this is but part of the burden, as a general strike means a general paralysis of trade as well as a cutting off of the influx of business from summer travelers who will be diverted to the continent.

No details as to the scope of the disruption of tourist travel is as yet at hand but English ships which carry the major part of the tourist business may be so tied up that the facilities on the continent will be strained to utmost capacity.

If the strike settles down for a long struggle it will be Paris guide-books that will be in demand rather than London, and the Chateaux country rather than the English Lakes.

The booksellers of the United States might do a good service by presenting to the general reader the best books on the labor movement and on English governmental practice.

At this writing mail is being accepted as usual for transport to England via the regular British liners.

Proposed Code of Ethics

THE Board of Trade of the American Booksellers' Association will present to the Convention at St. Louis for discussion and possible adoption a new Code of Ethics for the American book-trade. The sub-committee of the Board, of which the chairman is Frederick Lacy of Putnam's, has been at work on this for some time, and decided to use as a basis and prelude the general statement on business standards which have been adopted by the Chamber of Commerce of the United States, two years ago and recommended as general ethical principles for American commerce. This Code has been elaborated to cover the specific problems of the booktrade. A Code of Ethics does not touch upon trade or merchandising methods but the principles involved in the relation of publishers to booksellers and of booksellers to the public. The Code is printed herewith, and may be modified or changed at the Convention.

The function of business is to provide for the material needs of mankind, and to increase the wealth of the world and the value and happiness of life. In order to perform its function it must offer a sufficient opportunity for gain to compensate individuals who assume its risks, but the motives which lead individuals to engage in business are not to be confused with the function of business itself. When business enterprise is successfully carried on with constant and efficient endeavor to reduce the cost of production and distribution, to improve the quality of its products and to give fair treatment to customers, capital, management and labor, it renders public service of the highest value.

We believe the expression of principles drawn from these fundamental truths will furnish practical guides for the conduct of the booktrade as a whole and for each bookselling enterprise.

I. *The Foundation* of any business is the confidence which springs from integrity, fair dealing, efficient service and mutual benefit.

II. *The Reward* of a bookselling business should be a fair profit plus a safe reserve commensurate with risks involved and foresight exercised.

III. *Equitable* consideration is due in business alike to the management, the employees and the public.

IV. *A Thoro Knowledge* of books and the tools of bookselling and unceasing study of the facts and forces affecting a bookselling enterprise are essential to a lasting success and to efficient service.

V. *Stability and Permanency* are important, in order that one's knowledge and experience gained may be fully utilized, confidence established and efficiency increased.

VI. *In Justice* to themselves and to society, booksellers should unceasingly strive toward continuity of operation, and year-round activity, for better conditions of employment and increased efficiency and wider opportunities for employees.

VII. *Contracts* and promises, written or oral, should be performed in letter and in spirit. Changed conditions do not justify cancellation without mutual consent.

VIII. *Representation* of goods and services should be truthfully made and scrupulously fulfilled.

IX. *Unfair Competition*, embracing all acts of condemned business practice, misrepresentation of merchandise or bad faith with other members of the book-trade are not to be countenanced. Business will rely for its success on the excellence of its own service.

X. *Excesses* of every nature—over-expansion, over-buying, inflation of credit are to be condemned. Good storekeeping should see to the conservation of energy, the adoption of the best shop practice, elimination of waste, systematic study of business methods.

XI. *Cooperation* among booksellers, both locally and nationally, should be continually encouraged. They will thus benefit by comparing experiences and methods, gain strength for promotion campaigns and savings by cooperative facilities, as well as confidence in each other's good will. Cooperation between booksellers and publishers is equally to be commended and systematically encouraged.

XII. *The Far-sighted View* of booktrade progress suggests the necessity of complete machinery for book distribution in the United States with carefully observed distinction between the functions of publishers, wholesalers and booksellers. Unfair competition between publisher and bookseller, wholesaler and bookseller and booksellers with each other should be carefully avoided as wasteful and irritating, and a handicap to constructive merchandising and increased distribution.

XIII. *The General Extension* of the habit of reading and of the ownership and use of books demands continual effort on the part of all who have the interest of our country at heart, and the booksellers must play their full part wherever possible and in a public-spirited way.

XIV. *Inasmuch* as the history of the booktrade in every literary nation has demonstrated that healthy development and steady progress in book distribution depend on standardized prices for all types of outlet in all parts of the country, such stabilization of prices must be a general policy for booksellers who value the welfare of the book in their country.

XV. *The Bookseller* must take his full responsibility as a purveyor of literature as well as merchandise and endeavor to lead as well as serve the reading taste of his community. While opposing censorship and repressive control of the printing press, he should not fail to cultivate and enrich his own taste and reading standards and to stand by his honest opinions of good taste and morals.

XVI. *The Problem* of building up in America a truly adequate and fully trained group of booksellers transcends in importance mere business expediency and becomes a public obligation which booksellers should support by local, regional and national effort in professional education.

Business Books

THE *Library Journal* of April 15th carries the second of a series of annual summaries of business books edited by Ethel Cleland of the Indianapolis Public Library, an article that should be very carefully studied and used by all booksellers who have found or can find opportunity to build up business in this attractive and interesting field. Particularly significant is the variety now found in business books, whose appearance in the field of publishing was only about twenty years back. In this article, Miss Cleland emphasizes only the most significant volumes, and yet these have to be subdivided into 30 different groups with about 500 titles. As an illustration of how the field has been subdivided, there are 14 different books on Real Estate, 4 on Hotels, 3 on Convention Management, etc., classifications that have been necessary because of the growth of these highly specialized groups. "Undoubtedly, the literature of business grows better and better," writes Miss Cleland. "In each year's output, there are more revisions of good books, more economically, psychologically and financially sound, basic texts, more practical, really useful guides, better textbooks for all the business administration classes taught in high schools, colleges and vocational courses. Authorship, as seems right, is divided between those developing theories of economics, finance and the various aspects of business organization and management, such as teachers and scholars, and those engaged in business who have the gift of telling how it can best be done."

Might Have Been Worse

"Jones is disgusted because when his novel was filmed they discarded his title."

"Well, think of Smith—they filmed his title and discarded his novel."—*Life*.

Copyright Continued

Hearing of Evidence Continues at Washington

HEARINGS on the Vestal Copyright Bill were continued on Thursday and Friday, April 29th and 30th, at Washington, and at the close of these hearings the Committee took the whole subject under advisement. Their proposed plan of handling the course of legislation may be expected shortly, if there is any chance of action this year.

Among those who appeared at the second session of the hearings were M. L. Raney, chairman of the Book Buying Committee of the American Library Association; Thorvald Solberg, Register of Copyrights; representatives of the Aeolian Company; the American Society of Authors, Composers and Publishers; the Music Industries Chamber of Commerce; the Victor Talking Machine Company; and the National Association of Book Publishers, represented by Marion Humble, executive secretary, and Horace Lamb, counsel.

Register Solberg elaborated the story of the drafting of the bills and explained the difference between sections of the Vestal Bill and those of the Perkins Bill, which had preceded it. The representative of the Aeolian Company spoke emphatically for a continuation of the compulsory license system for mechanical music, but, on a question from Chairman Vestal, he agreed that they would be satisfied with a provision that would eliminate the present proviso for a two-cent flat rate and instead provide that after the first contract for reproduction by open bargaining between the composer and the mechanical music producer, other firms could have similar contracts at the same agreed rate. The Music Industries Chamber of Commerce agreed to this plan, and it seems likely that such a proposal would be in the bill when reported out. No agreement was indicated in the broadcasting field, but it is hoped that something may be developed that will allow for reasonable arrangements between the creative artist and this new field for the use of their works.

The American Library Association, represented by M. L. Raney, made a detailed examination of the comments presented by the book publishers. They laid stress on the fact that "the sole purpose of copyright legislation is to halt piracy," this being the point of copyright theory on which the librarians are in disagreement with the publishers, the publishers contending that the author has not only the right of exclusive use but he also has the right to subdivide his rights both as to character of use and as to territory. They believed that the changes from the Perkins Bill were "made from policy and not conviction by the Authors' League." They criticized the fact that the Library of Congress was the only library permitted to import without permission, English books which have been assigned and manufactured in this country and added, "I have wondered and often asked in vain why the Library of Congress, under the direction of Major Putnam's brother, was exempt while his Alma Mater was not."

They agreed to withdraw library support from the provisions of the Perkins Bill that allow importation for sale, stating, "In one particular the critic of the Perkins Bill (Major Putnam) is right. The Perkins Bill *does* allow the booktrade to import for sale an English original reprinted here. This accords with continental but not British practice and changes the existing law. While the Register of Copyright is right in theory, the libraries are willing to yield that point, since the trade is not fighting for it and claims only the right to import single copies for use." Also the libraries did not urge that individuals be allowed to import for use, except individuals who belong to learned societies which the A. L. A. represented. Figures were quoted comparing prices of books in England and America, and it was urged that it was uneconomic to manufacture plates for the same book both in England and in this country.

1925 Pulitzer Prizes

Sinclair Lewis Refuses the Prize Awarded His Novel, "Arrowsmith"



Sinclair Lewis

THE refusal of Sinclair Lewis to accept the Pulitzer Award made to his novel "Arrowsmith" has followed so swiftly upon the announcement of the awards that attention is for the moment somewhat diverted from the winners to the award. The announcement of the awards was made at Columbia University on May 4th.

The names of the members of the Advisory Board are as follows: Melville E. Stone, Associated Press; Edward Page Mitchell, Ralph Pulitzer, New York *World*; Robert Lincoln O'Brien, Boston *Herald*; Arthur M. Howe, Brooklyn *Daily Eagle*; John L. Eaton, New York *World*; Joseph Pulitzer, St. Louis *Post Dispatch*; Rollo Ogden, New York *Times*; Alfred Holman, San Francisco; Casper S. Yost, St. Louis *Globe-Democrat*; and President Nicholas Murray Butler. The prizes in letters were as follows:

1. For the American novel published during the year which shall best present the wholesome atmosphere of American life, and the highest standard of American manners and manhood, \$1,000.

Awarded to "Arrowsmith" by Sinclair Lewis, published by Harcourt, Brace & Co., New York, 1925. This held its own on the best-seller list thruout the year.

2. For the original American play performed in New York, which shall best represent the educational value and power of the stage in raising the standard of good morals, good taste, and good manners, \$1,000.

Awarded to "Craig's Wife," by George Kelly, produced at the Morosco Theatre in New York during the season 1925-1926. There were many who felt that Mr. Kelly's "The Show-off" which was produced last year should have had the Pulitzer Prize then and who will consequently welcome its bestowal on him this year. "Craig's Wife" was published in book form by Little, Brown & Co. In previous years the jury for the drama award has been divided in its opinion and it is interesting to note that this year the report of the jury, consisting of A. E. Thomas, Chairman, Owen Davis and Walter Prichard Eaton, was unanimously in favor of Mr. Kelly's play.

3. For the best book of the year upon the history of the United States, \$2,000. Awarded to the sixth volume of the "History of the United States," by Edward Channing, published by the Macmillan Co., New York, during the year 1925. Dr. Channing has been McLean Professor of History at Harvard for years. This sixth volume is titled, "The War for Southern Independence."

In the opinion of the jury the most worthy book was Bernard Fay's "L'Esprit Revolutionnaire en France et aux Etats-Unis a la Fin du 18 Siecle." It was held to be ineligible under the terms of the award, and the prize was therefore awarded to Professor Channing's book on the History of the United States.

4. For the best American biography teaching patriotic and unselfish services to the people, illustrated by an eminent example, excluding as too obvious, the names of George Washington and Abraham Lincoln, \$1,000.

Awarded to "The Life of Sir William Osler" by Harvey Cushing, published in two volumes by the Oxford University Press, 1925. This book by the foremost brain surgeon in the country and probably in the world was on the best-seller list all last fall.

5. For the best volume of verse published during the year by an American author, \$1,000.

Awarded to "What's O'Clock," by Amy Lowell, published by Houghton, Mifflin Co., Boston and New York, 1925. Miss Lowell's award is, of course, posthumous, she having died in May of last year.

Sinclair Lewis wrote to the Pulitzer Prize Committee, the following letter, dated May 6th, setting forth his reasons for refusing the award.

"I wish to acknowledge your choice of my novel 'Arrowsmith' for the Pulitzer Prize. That prize I must refuse, and my refusal would be meaningless unless I explained the reasons.

"All prizes, like all titles, are dangerous. The seekers for prizes tend to labor not for inherent excellence but for alien rewards; they tend to write this, or timorously to avoid writing that, in order to tickle the prejudices of a haphazard committee. And the Pulitzer Prize for Novels is peculiarly objectionable because the terms of it have been constantly and grievously misrepresented.

"Those terms are that the prize shall be given 'for the American novel published during the year which shall best present the wholesome atmosphere of American manners and manhood.' This phrase, if it means anything whatever, would appear to mean that the appraisal of the novels shall be made not according to their actual literary merit but in obedience to whatever code of Good Form may chance to be popular at the moment.

"That there is such a limitation of the award is little understood. Because of the condensed manner in which the announcement is usually reported, and because cer-

tain publishers have trumpeted that any novel which has received the Pulitzer Prize has thus been established without qualification as *the best* novel, the public has come to believe that the prize is the highest honor which an American novelist can receive.

"The Pulitzer Prize for Novels signifies, already, much more than a convenient thousand dollars to be accepted even by such writers as smile secretly at the actual wording of the terms. It is tending to become a sanctified tradition. There is a general belief that the administrators of the prize are a pontifical body with the discernment and the power to grant the prize as the ultimate proof of merit. It is believed that they are always guided by a committee of responsible critics, though in the case both of this and other Pulitzer Prizes, the administrators can, and sometimes do, quite arbitrarily reject the recommendations of their supposed advisers.

"If already the Pulitzer Prize is so important, it is not absurd to suggest that in another generation it may, with the actual terms of the award ignored, become the one thing for which any ambitious novelist will strive; and the administrators of the prize may become a supreme court, a college of cardinals, so rooted and so sacred that to challenge them will be to commit blasphemy. Such is the French Academy, and we have had the spectacle of even an Anatole France intriguing for election.

"Only by regularly refusing the Pulitzer Prize can novelists keep such a power from being permanently set up over them.

"Between the Pulitzer Prizes, the American Academy of Arts and Letters and its training-school, the National Institute of Arts and Letters, amateur boards of censorship, and the inquisition of earnest literary ladies, every compulsion is put upon writers to become safe, polite, obedient, and sterile. In protest, I declined election to the National Institute of Arts and Letters some years ago, and now I must decline the Pulitzer Prize.

"I invite other writers to consider the fact that by accepting the prizes and approval of these vague institutions, we are admitting their authority, publicly confirming them as the final judges of literary excellence, and I inquire whether any prize is worth that subservience."

Philadelphia Booksellers' Meeting

THE last meeting until October of the Philadelphia Booksellers' Association was held April 22nd in the cozy dining room of the Franklin Inn Club, the ideal place for such gatherings. The sudden change in temperature from mid-winter to mid-summer had its effect on the attendance, but those present were well repaid as the program proved to be unusually attractive.

The talent announced was Robert E. Sherwood, New York bookseller with various side accomplishments, and Alvah Bushnell, stationer. Gilbert Frankau, author of "Masterson," who happened to be a bird of passage on a rapid flight from coast to coast, was given the right of way when the speaking began. Evidently he has met with a favorable reception in this country as he spoke most optimistically of his experiences and paid a well deserved tribute to American booktrade conditions as he found them here, and compared them with those of England. "Altho he did not give expression to it, he was apparently surprised to find that publishing and book-selling prevailed in Philadelphia to the extent that it does," says the secretary's report of the meeting. "Evidently his recent New York contacts had been with the editors of literary pages and trade organs and he had the impression that there were no publishers outside of New York City and no civilization west of the Hudson River. It would be interesting to know what sensation he experiences when he arrives in Chicago or St. Louis during the Convention and finds five hundred or more book people assembled in convention."

He was followed by Alvah Bushnell, the head of the stationery house bearing his name. He gave some splendid imitations of mechanical instruments, birds, animals and the like. Mr. Sherwood scintillated both during the dinner and afterward. Many of those who sat near him at the table were fearful lest he should use up all his material before the formal part of the program began, but they were not persons who are familiar with his resources. Had they sat with him in the meetings of the directors of the Booksellers' League they would have realized that his fund of anecdote

was exhaustless and would have understood how their narration has kept the Father of all Booksellers' Associations, Charles A. Burkhardt, still a young man. The tales of his experiences as a clown with Barnum's Circus are as vivid as the pictures he shows and at times are couched in a highly literary style. The way he has acquired a knowledge of the French tongue is amazing. Such words as "liaison," "em-bonpoint" and "il n' y a pas de quoi" run off as glibly as tho he had been born beneath the shadow of the Arc de Triomphe instead of Coshocton, Ohio.

After two months in the hospital, the result of an accident which might have been worse, ex-president Frank McGrath again made his appearance. Genial Philip Grosset also was present. He manages to attend almost as regularly as some of the local members. It might be well if other representatives kept the date in mind, the third Thursday in the month. A plate will always be put on for any of them at an hour's notice.

Pittsburgh Booksellers Organize

ON Friday, April 9th, representative booksellers of Pittsburgh met at luncheon, and formed an organization to be known as the Pittsburgh Booksellers' Association. The purpose of the organization is the promotion of friendly fellowship, the improvement of trade ethics and trade conditions, the exchange of ideas with a view to selling more books, and the planning of a program to educate book salesmen. Robert J. Gibson was elected chairman and J. Joseph Estabrook secretary. It was decided that the Association should meet at Kaufman's every Friday at lunch time. The members extended a standing invitation to all visiting publishers' representatives to attend. There was a discussion on the maintaining of publication dates on new books, and all agreed that publication dates should be adhered to. The members also recommended that publishers be more prompt with shipments of new publications. They complained that many books advertised in eastern newspapers before and on publication dates arrive in Pittsburgh six to twelve days after the date of publication.

It was proposed that local authors and prominent business men should be invited from time to time to speak to the Association on books and general business topics, and that local book salesmen should be invited occasionally to hear talks on books and bookselling.

Those present at meeting were: E. P. Rodier, The Pittsburgh News Co.; J. A. Brown, J. R. Weldin Co.; T. Edward Jones, Jones Book Shop; H. J. Cornell, Kaufman & Baer; J. J. Estabrook, Joseph Horne Co.; W. G. Gibson, Presbyterian Book Store; R. J. Gibson, Presbyterian Book Store; J. P. Darling, Methodist Protestant Book Store; Harry Burke, Methodist Book Concern; H. J. Hays, Hays Book Shop; Joseph Crull, Priscilla Guthrie Book Shop; C. J. Rannigan and E. W. Emberton, C. J. Rannigan Co.; William McGhee and Sol Abbott, Kaufman's Book Department; William B. Hodby, of William B. Hodby Book Store.

An Enlarged Store for Spokane

JOHN W. GRAHAM & COMPANY, well-known dealers in books and stationery in Spokane, are greatly enlarging their equipment and will now have a frontage of 110 feet along First Avenue. This is double their former capacity, and the building they have bought over is a two-story brick building which will be fitted up especially for their business, and will be given over to the book department. It is to be made a model store for book display.

John W. Graham started in business in Spokane just after the great fire in 1889, and his first place of business was a small tent opposite the Review Building. Today the firm has an organization of 250 people, and is doing business all over the north-west and in Alaska.

The present quarters of the Graham Company were occupied in 1901. The building was then three stories, but, after a fire in 1910, it was rebuilt to five stories. In 1906 the company added a wholesale building on International Avenue, and in 1916 acquired a warehouse on Havermale Island. Altogether it will have 156,000 square feet of floor space.

Stan V. Henkels—An Appreciation

JOSEPH F. SABIN

STAN V. HENKELS passed to his rest last Friday—while living he never knew rest. It is needless to say that his taking off will be regretted thruout the country by collectors and dealers in books, prints and autographs. Gratitude is due him from historians for the information furnished in the pages of his vast number of catalogs, some 1400.

His industry was amazing; in preparing a catalog his titles and notes were all written in long hand, as he believed that dictation to a typist would hamper his thought. Some years ago one of his eyes became useless but, nothing daunted, his work continued. Autographic matter requires study for its value in relation to history and biography and trustworthy statements as to rarity. This study he gave unstintedly and consignees could always depend upon him for a good presentation. He was seldom caught napping in directing attention to a rare or curious item.

As an auctioneer he claimed with truth that he was the only one in the country who both made the catalogs and cried the sales. Henkels considered himself "an unreconstructed rebel"—but this stand was not made offensively and not taken very seriously. George Washington and Robert E. Lee were his ideal characters, and his devotion was shown in laudatory remarks and some digs that were inserted in titles. In conversation he was fluent and abounding in anecdote and reminiscence. He was genial as a host, liked by his clients and influential with important buyers. His last sale of importance in March contained the Gwinnett Bible. He seemed feeble then but I was not apprehensive of an early demise. He rounded out a half-century in his work.

FOURTH ANNUAL EXHIBIT

OF

FIFTY BOOKS OF THE YEAR

Grolier Club—47 East 60th St.,

New York City

May 5th to June 1st

Open to the Public

Changes in Price

D. APPLETON & COMPANY

Herndon & Weik, "Abraham Lincoln, True Story of a Great Life," from \$4.00 to \$5.00.
 E. Hough, "The Way Out," from \$2.00 to \$2.50.
 Carroll & Brooks, "Third Reader," from 72c. to 76c.
 Burns, J., "Pulpit Cyclopedia and Ministers' Companion," from \$3.00 to \$3.50.
 Burns, "500 Sketches and Skeletons of Sermons," from \$3.00 to \$3.50.
 Burns, "Cyclopedia of Sermons," from \$3.00 to \$3.50.
 Brady, "Commodore Paul Jones," from \$2.50 to \$3.00.
 Thomson, "Bud and Bamboo, Educ. Ed.," from 60c. to 68c.

DUFFIELD & COMPANY

Effective on May 15th:

"Tin Cowrie Dass," Henry M. Rideout, from \$1.25 to \$1.50.
 "Siamese Cat," Henry M. Rideout, from \$1.50 to \$1.75.
 "Fern Seed," Henry M. Rideout, from \$1.75 to \$2.00.
 "Winter Bell," Henry M. Rideout, from \$1.75 to \$2.00.
 "Dulcarnon," Henry M. Rideout, from \$1.50 to \$1.75.
 "William Jones," Henry M. Rideout, from \$1.75 to \$2.00.
 "The Far Cry," Henry M. Rideout, from \$1.50 to \$2.00.
 "The Jessamy Bride," F. Frankfort Moore, from \$2.00 to \$2.50.
 "Old Testament Stories," H. S. Blaine Beals, from \$2.50 to \$3.00.
 "Excursions in Musical History," H. & C. Dickinson, from \$1.50 to \$2.00.
 "Fisherman's Verse," William Haynes, from \$1.50 to \$1.75.
 "Winter Sports Verse," William Haynes, from \$1.50 to \$1.75.
 "Handbook of Solar Eclipses," Isabel M. Lewis, from \$1.25 to \$1.50.
 "Maeterlinck," Montrose J. Moses, from \$1.50 to \$2.00.
 "Michelangelo," Romain Rolland, from \$2.75 to \$3.00.
 "Atlantida," Pierre Benoit, from \$1.75 to \$2.00.
 "The House That Died," Henry Bordeaux, from \$1.75 to \$2.00.
 "The Vice of Fools," H. C. Chatfield-Taylor, from \$1.50 to \$2.00.
 "Kastle Kraggs," Absalom Martin, from \$1.75 to \$2.00.
 "The Applewoman of the Klickitat," Anna V. R. Morris, from \$1.65 to \$2.00.
 "The Long Walk of Samba Diouf," J. & J. Tharaud, from \$1.75 to \$2.00.
 "John Cave," W. B. Trites, from \$1.60 to \$2.00.
 "The Holy Graal," Richard Hovey, from \$1.35 to \$1.50.
 "Hovey Poems," Richard Hovey, from \$1.35 to \$1.50.
 "New Testament Stories," Elsa Barker, from \$2.50 to \$3.00.

GREENBERG, PUBLISHER

The price of "Numerology Up-to-Date," by Karen Adams, is raised from 50c. to 75c., effective May 1st.

Macy Criticized by Better Business Bureau

BECAUSE of the insistence on the part of the Better Business Bureau of New York that the store slogan of Macy's, "Lowest-in-the-City-Prices" was misleading, the firm has withdrawn from membership in the Bureau. Under their slogan, Macy's have claimed that their prices were always 6% lower than those of other firms in the city, and the other department store members of the Bureau have insisted that this statement was decidedly misleading.

Personal Notes

WILLIAM E. POWNER of Chicago, who returned from Europe last month, enjoyed a novelty in his travels. Purchasing a car in France he motored across North Africa and from Naples to Paris by way of Rome, Florence and Mentone. Later he visited the book centers on the Continent as well as in England, and, returning to the States, he brought his trusty car along.

BENNETT A. CERF, President of the Modern Library Inc., sailed for Europe May 1 on the Olympic.

R. R. BOWKER returned to America April 30th on the Aquitania, after two months abroad spent in Spain, France and England.

HARRY HANSEN, well-known literary editor of the Chicago *Daily News* and of *Harper's Magazine*, has become literary editor of the New York *World*.

KEITH PRESTON, editor of the famous "Periscope" department of the Chicago *Daily News*, takes over Mr. Hansen's work on that paper.

ROBERT O. BALLOU will be associated with Keith Preston. Mr. Ballou will continue in consulting capacity in planning the format of the books of the Chicago University Press and as editor of the book-making department of *Publishers' Weekly*.

At a directors' meeting of the John Day Co., Inc., Publishers, held on April 30th at the company's offices, 25 West 45th Street, New York, Mr. Stanley R. Latshaw, of 237 West 74th Street, president of the Butterick Publishing Co., was elected to membership on the board of directors. The John Day Co. is a new book publishing house. The other directors of the company are Richard J. Walsh, Cleland Austin, Trell Yocum, Guy Holt, Chellis A. Austin, president of the Seaboard National Bank, and Henry S. Bowers, of Goldman, Sachs & Co.

Business Note

GAINESVILLE, FLA.—Phillip Miller has gone out of business.

The Weekly Record of New Publications

THIS list aims to be a complete and accurate record of American book publications. Pamphlets will be included only if of special value. Publishers should send copies of all books promptly for annotation and entry, and the receipt of advance copies insures record simultaneous with publication. The annotations are descriptive, not critical; intended to place not to judge the books. Pamphlet material and books of lesser trade interest are listed in smaller type.

The entry is transcribed from title page when the book is sent for record. Prices are added except when not supplied by publisher or obtainable only on specific request, in which case word "apply" is used. When not specified the binding is "cloth."

Imprint date or best available date, preferably copyright date in bracket, is always stated, except when imprint date and copyright date agree and are of the current year, in which case only "c" is used. No ascertainable date is designated thus: [n.d.].

Sizes are indicated as follows: F (folio: over 30 centimeters high); Q 4to: under 30 cm.); O (8vo: 25 cm.); D (12mo: 20 cm.); S (16mo: 17½ cm.); T (24mo: 15 cm.); sq., obl., nar., designate square, oblong, narrow.

Abd al-Baha ibn Baha Allah

The divine art of living; comp. by Mary M. Rabb. 203p. D [c.'26] N. Y., Brentano's \$1.50

Significant statements about the divine art of living by a Persian writer, a 19th century leader of the Bahia Movement.

Allen, Paul William

Industrial fermentations. 336p. (bibls.) il., diagrs. O '26 N. Y., Chemical Catalog Co. \$5

Amateur telescope making. 112p. (bibls.) il. diagrs. D c. N. Y., Scientific Amer. Pub. Co. \$2

Consisting of six articles by as many authors, telling how to make a telescope, where to buy the material, etc.

Anderson, Bp. Charles Palmerston

The kingdom of God. 56p. D [c.'26] Milwaukee, Morehouse Pub. Co. \$1; pap. 50c. Addresses delivered in Milwaukee and Chicago during Passion Week and Holy Week, 1926.

Anderson, Sherwood

Sherwood Anderson's notebook. 230p. O c. N. Y., Liveright bds. \$2.50

Informal impressions of the American scene and some of its people, notable or otherwise, by the author of "Dark Laughter."

Ayer, Jean Y.

The easy book; first lessons in reading; il. by Maud and Miska Petersham. 46p. il. (col.) S c. N. Y., Macmillan pap. 28c.

Bailey, Carolyn Sherwin, and Lewis, Clara M.

for the children's hour [anniversary ed.]. 336p. il. (col.) D '26, c.'06, '26 Springfield, Mass., M. Bradley \$1.75

Barker, M. L.

A handbook of German intonation for university students. 112p. D '26 N. Y., Appleton \$1.50

Bate, William G., and Wilson, Eliza Ann

Studies in vocational information; preparing to live and to earn. 172p. (2p. bibl.) il. diagrs. D c. N. Y., Longmans \$1.20

Beery, Pauline G.

Chemistry applied to home and community; a textbook and laboratory manual; 2nd ed. rev. 550p. (bibls.) il. diagrs. O [c.'23, '26] Phil., Lippincott \$3.50

Bell, Bernard Iddings, D.D.

Postmodernism, and other essays. 146p. D c. Milwaukee, Morehouse Pub. Co. \$1.50; pap. \$1

Bennet, Robert Ames

The boss of the Diamond A. 319p. D c. Chic., McClurg \$2
How the girl owner of a western ranch, home from an eastern school, tried to run the ranch with the aid of a dude wrangler.

Benson, William Newton

A new theory of creation. 58p. front. (por.) D [c.'26] Bost., Christopher Pub. House bds. \$1.50

Berger, Helen

Judy's man. 308p. D c. Phil., Penn \$2
The romance of Judy and the Dream Boy of her childhood, laid against the background of Washington in war time.

Amateur Athletic Union of the U. S.

Official athletic rules and official handbook. 204p. map S (Spalding "red cover" ser. of athletic handb'ks, no. 117R) c.'26 N. Y., Amer. Sports Pub. Co. pap. 25 c.

Barrows, Anna, and others

An outline of the history of cookery; rev. ed. 32p. (7p. bibl.) O (Technical educ. bull. no. 28) '25 N. Y., Teachers College, Columbia Univ. 25 c.

Bessell, Wesley Sherwood

Farmington, Connecticut. 24p. il. diagrs. Q (White Pine ser. of architectural monographs; v. 12, no. 2) c.'26 N. Y., R. F. Whitehead pap. 50 c.

Bidwell, George Leslie, and Wooton, Elmer Otis
Saltbushes and their allies in the United States. 40p. (bibl.) il. O (U. S. Dep't of Agri. bull. no. 1345) '25 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap. 15 c.

Bible

The Holy Bible, containing the Old and New Testaments according to the authorized version, together with special helps for the student of Masonry; Masonic ed. 1220p. il., maps (col.) S [c.'25] N. Y., Oxford \$2.25; flex. fab., \$3.25; lea., \$4.25, bxd.

Blodgett, Harvey Alvaro

Financial independence: how to win it. 237p. (6p. bibl.) D c. N. Y., Appleton \$1.50

Bole, S. J.

The modern triangle; evolution, philosophy and criticism. 230p. D [c.'26] Los Angeles, Cal., Biola Bk. Room \$1.50

The author is professor of biology in Wheaton College, Wheaton, Ill.

Brabant, F. H., and Hartill, Percy

Faith and truth; a short study of some problems in philosophy and theology. 238p. (bibl. footnotes) S '26 N. Y., Macmillan \$1

Brown, Rollo Walter

Dean Briggs. 343p. il. O c. N. Y., Harper \$3.50

The biography of Dean Briggs of Harvard, a professor of English in the university and the former president of Radcliffe College.

Bryden, Dean

Palmistry for pleasure. 209p. il. diags. D [c.'26] N. Y., Sully \$1

Butler, Ellis Parker

The Strack platform readings, from the stories of Ellis Parker Butler; arranged by Lilian Holmes Strack. 132p. D '25 Bost., W. H. Baker \$1.25

Catapang, Rev. Vincent R.

The development and present status of education in the Philippine Islands. 154p. (3p. bibl.) il. D c. Bost., Stratford \$2

Cervantes Saavedra, Miguel de

The adventures of Don Quixote; tr. and abridged by Dominick Daly. 272p. il. (col.) D (The children's classics) '26 N. Y., Macmillan \$1.75

Champagne, Mildred

On life and love. 290p. D [c.'26] Bost., Marshall Jones \$2

Articles on the relations between the sexes, love and marriage, woman's place in the world, etc.

Chase, Mary Ellen

Mary Christmas. 142p. front. D c. Bost., Little, Brown bds. \$1.50

The story of an Armenian pedler who makes her way from village to village along the Maine seacoast and touches with magic the life of a simple New England family whom she meets.

Christian, S. L.

The song of mystery; a devotional study of the Book of Canticles. 223p. front. D '26 N. Y., Longmans \$2.25

Clark, Catherine

Dusk of day. 330p. D c. N. Y., Seltzer \$2

Two brothers, who at once hate and love each other, are rivals for the hand of a girl.

Clark, John Maurice

Social control of business. 491p. (bibls.) O (Materials for the study of business) [c.'26] Chic., Univ. of Chic. Press \$4

By the author of "The Economics of Overland Costs."

Coleman, Arthur Philemon

Ice ages, recent and ancient. 339p. (bibls.) il., maps O c. N. Y., Macmillan \$4

Coleman, Bessie Blackstone, and others

The pathway to reading: fourth and fifth readers. 318p.; 351p. il. D [c.'26] N. Y., Silver Burdett 88c.; 92c.

Coles, Arthur

Company accounts; a complete practical manual for the use of officials in limited companies and advanced students; 3rd rev. and enl. ed. 356p. diagr. O '25 N. Y., Putnam \$2.25

Cook, John A.

Pursuing the whale; a quarter-century of whaling in the Arctic; introd. by Allan Forbes. 354p. il. O c. Bost., Houghton \$4

The author's career as a whaling captain from 1868 to 1916.

Cooper, Courtney Ryley

High country; the Rockies yesterday and today. 204p. il. O '26, c.'25, '26 Bost., Little, Brown \$2.50

Reminiscences of old times in the Rockies, together with practical camping and traveling advice for the explorer of the present.

Copy . . . 1926; selected by Blanche Colton Williams and others; introd. by Dorothy Scarborough. 368p. D c. N. Y., Appleton \$2

Stories, plays, poems and essays from the published work of students in the courses in writing, University Extension, Columbia University.

Covert, William Chalmers, D.D.

Religion in the heart, and other addresses. 192p. D [c.'26] N. Y., Revell \$1.50

Cowan, Sada

Pomp, and other plays. 211p. D [c.'26] N. Y., Brentano's \$2

Eight one-act plays for little theaters.

Booklist books, 1925; a selection. 44p. O '26 Chic., Amer. Lib. Ass'n pap. 45 c.

Brush, Warren David

Selling black-walnut timber. 21p. il. O '25 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap. 5 c.

Chambliss, Charles Edward, and Jenkins, John Mitchell

Experiments in rice production in southwestern Louisiana. 32p. il. O (U. S. Dep't of Agri. bull.

no. 1356) '25 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap. 10 c.

Clark, Gerald Louis

Early phases in the development of the olfactory nerve of the chick. 41p. (bibl.) O '25 Wash., D. C., Nat'l Capital Press apply

Comey, Bernice E.

Radio complications; a comedy in three acts. 13p. D [c.'26] City Mills, Mass., Author pap. 30 c.

Crane, Nathalia Clara Ruth

The sunken garden. 259p. D c. N. Y., Seltzer \$2
A fantastic romance, the first novel of the child poetess, author of "The Janitor's Boy" and "Lava Lane."

Crockett, Albert Stevens

When James Gordon Bennett was Caliph of Bagdad. 430p. il. D c. N. Y., Funk & Wagnalls \$2

A true narrative of the newspaper world and particularly of the time when the author worked for James Gordon Bennett, former owner of the New York Herald and the Paris Herald.

Crosby, Caresse

Graven images. 110p. D c. Bost., Houghton bds. \$1.50
A book of sonnets.

Cross, Ethan Allen

The little book of English composition. 184p. S c. Bost., Little, Brown 80c.

Davis, Sheldon Emmor

Self-improvement; a study of criticism for teachers. 295p. (bibls.) D c. N. Y., Macmillan \$1.60

Davis, William M.

Nimrod of the sea, or, The American whaleman; introd. by John R. Spears. 425p. il. O c. Bost., Chas. E. Lauriat \$3
An old narrative of whaling experiences, a book which has been out of print for years.

Dawson, Sir Philip

Germany's industrial revival. 287p. O '26 N. Y., Macmillan \$3.50
Written by an Englishman, member of the House of Commons.

Dejeans, Elizabeth Jones [Mrs. Sidney Budgett]

The mansions of unrest. 312p. D c. Garden City, N. Y., Doubleday \$2
The story of the Crandall family, which is rapidly falling to pieces when the story opens, and how its members finally find happiness.

Dimock, Anthony Weston

Florida enchantments; rev. ed. 347p. il. O '26 c. '08, '15 N. Y., Stokes \$5

Douglas, Alan

For the king. 385p. D [c. '26] Phil., Macrae Smith \$2

A story of twin brothers who fought on opposite sides in the days of the Roundheads and Cavaliers.

Duff, Sir Hector

The Ivory Graves. 303p. D c. Garden City, N. Y., Doubleday \$2
Daunt Tremencere, seeking to recoup his family fortune in Africa, learns an immense secret of that dark country.

Damon, H. B., comp.

Gems of thought. no p. D [c. '26] Wichita, Kan., Wichita Pub. Co. pap. 50 c.

Dearing, Charles

Home utilization of Muscadine grapes. 29p. il. O (Farmers' bull. no. 1454) '25 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap. 5 c.

Densmore, Frances

Music of the Tule Indians of Panama. 39p. il. O

Eggleston, De Witt Carl

Auditing procedure. 544p. il. O '26 N. Y., Wiley \$4.50

Ellner, Joseph, ed.

The gipsy patteran. 314p. D c. N. Y., Bernard G. Richards \$2
Colorful tales of the real gipsies in Spain, Russia, Hungary, Rumania, England and America.

Elmore, Emily Warren, and Carns, Marie L.

Educational story plays and schoolroom games. 156p. il. diags. O c. N. Y., A. S. Barnes \$2

Enright, W. J., il.

Hansel and Gretel, retold in pictures. 64p. il. T (Once upon a time stories) [c. '26] N. Y., Greenberg bds. 50 c. bxd.

Jack the giant killer, retold in pictures. 64p. il. T (Once upon a time stories) [c. '26] N. Y., Greenberg bds. 50 c. bxd.

The three little pigs and the three little bears, retold in pictures. 64p. il. T (Once upon a time stories) [c. '26] N. Y., Greenberg bds. 59 c. bxd.

Evarts, Hal George

The painted stallion. 266p. D '26 c. '25, '26 Bost., Little Brown \$1.75
The story of a man and a horse in the west.

Farges, Albert

Mystical phenomena; a treatise on mystical theology. 668p. O '26 N. Y., Benziger Bros. \$6.80

Farrer, Reginald

On the caves of the world; 2 v. 323p.; 336p. il. map O '26 [N. Y., Longmans] \$10.50
An account of an expedition through a remote northern Chinese province in the interests of horticulture and forestry.

Feely, Raymond T.

Mending the nets. 112p. T (Morning-star ser. 11) c. N. Y., Benziger Bros. bds. 60 c.
Talks on the problems of living, especially for young people.

Fite, Emerson David

History of the United States; new ed. various p. (bibls.) il. maps D [c. '16-'26] N. Y., Holt \$1.44

Foltzer, Joseph

Artificial silk and its manufacture; tr. from the French by T. Woodhouse; 3rd ed. 268p. diags. O '26 N. Y., Pitman \$5.50

Ford, Celia

First Latin book; with primer of Roman history. 541p. il. maps (pt. col.) D [c. '26] N. Y., Holt \$1.96

(Smithsonian misc. coll.; v. 77, no. 11) '26 Wash., D. C., Smithsonian Inst. pap. apply

Flint, W. P., and Bigger, J. H.

The fruit tree leaf roller and its control under Illinois conditions. 12p. il. O (Entomological ser., circ. 9) '26 Urbana, Ill., State of Ill., Dep't of Registration & Educ. pap. apply

Franken, Richard Benjamin

The attention-value of newspaper advertisements. 56p. (2p. bibl.) il. diags. O '25 c. N. Y., Ass'n of Nat'l Advertisers, 17 W. 46th St. \$1

Fuller, John Frederic Charles

Pegasus, or Problems of transportation.
94p. S (To-day and to-morrow ser.) [c.'26]
N. Y., Dutton \$1

Considers, among other things, the possibilities of the movement of roadless vehicles, meaning vehicles which do not require roads for their locomotion.

Gaster, Moses

The Samaritans, their history, doctrines and literature. 216p. il. O (British Acad., The Schweich lectures, 1923) '25 N. Y., Oxford \$3.50

Gearon, Rev. Patrick J.

Scruples; words of consolation; 2nd ed.
144p. O '26 St. Louis, Mo., B. Herder \$1

Gielgud, L. E.

Red soil. 313p. D c. Garden City, N. Y., Doubleday \$2

An exciting tale of prisoners caught in the tide of Bolshevism that swept over a remote Russian village in the fall of 1917.

Gilbert, George

Good haters; a western story. 254p. D (Chelsea House popular copyrights) [c.'26] N. Y., Chelsea House 75 c.

Gilchrist, Marie Emilie

Wide pastures [verse]. 103p. D c. N. Y., Macmillan \$1.25

Gilson, Captain Charles James Louis

Red Lynx. 312p. il. (col. front.) D [n. d.] N. Y., Sully \$1.50
A story of western pioneer days, for boys.

Goetz, Philip Becker

Lyrics and meditations. 122p. O '25 c. [N. Y., Wm. E. Rudge] bds. \$2.50 (priv. pr.)

Gonnely, Joseph F., and Huff, L. Grace

Seventh year mathematics. 246p. il. diags. D '25 c. N. Y., C. E. Merrill 96 c.

Guiler, Walter Scribner

Objectives and activities in arithmetic. 136p. D [c.'26] Chic., Rand, McNally \$1.25

Hague, Dyson

The story of the English prayer book; its origin and developments; with special chapters on the Scottish, Irish, American and Canadian prayer books. 287p. D '26 N. Y., Longmans \$1.80

Hall, Radclyffe

Adam's breed. 379p. D c. Garden City, N. Y., Doubleday \$2.50

An English woman writer's first novel to be published in this country; its chief figure is Gian-Luca who becomes the manager of a great London restaurant.

Hall-Patch, W.

St. Philip, tutor and saint. 201p. il. O '26 St. Louis, Mo., B. Herder \$1.35

Halman, Doris F.

Honk! a motor romance. 303p. D c. N. Y., Stokes \$2

The amusing adventures of three European motor pilgrims—a handsome professor of economics and the only two girls he knows who are not in love with him.

Hamilton, Cosmo

His majesty the king. 160p. il. D c. Garden City, N. Y., Doubleday \$2

A romance of Charles II of England during the period of his exile in Flanders.

Harris, Corra May White [Mrs. Lundy Howard Harris]

Flapper Anne. 269p. D '26 c. '25, '26 Bost., Houghton \$2

Anne is the daughter of an actress and the granddaughter of the great lady of Milledge, the small southern city where she comes to live.

Hawkes, Herbert Edwin, and others

New second course in algebra; brief ed. 342p. diags. D (Mathematical text for schools) [c.'26] Bost., Ginn \$1.28

The associate authors are William A. Luby and Frank C. Touton.

Hawthorne, Nathaniel, ed.

The yarn of a Yankee privateer; introd. by Clifford Smyth. 326p. il. D c. N. Y., Funk & Wagnalls \$2

The personal record of an unknown participant in the War of 1812. It was found in a lost manuscript discovered in the archives of the Hawthorne family—a manuscript which had been edited by Nathaniel Hawthorne but which had never been printed.

Hecht, Ben

Count Bruga. 314p. D c. N. Y., Liveright \$2

"The unreal and ironical history of a preposterous creature called Count Hippolyt Bruga."

Henriette (Mère) and her work; an account

of the foundress and the Congregation of the Religions of the Sacred Hearts of Jesus and Mary and of the Perpetual Adoration; adapted from the French. 160p. O '26 St. Louis, Mo., B. Herder \$1.25

Hoffman, W. D.

Gun gospel. 333p. D c. Chic., McClurg \$2
An exciting western story.

Horn, Ernest, and others

First lessons in learning to study. 132p. il. (col.) D (Learn to study readers) [c.'26] Bost., Ginn 64 c.

Huffman, Jasper Abraham

Young people and the Christ life. 123p. D '25 c. Chic., Christian Witness Co., 1410 N. La Salle St. \$1

Hugo, Victor Marie, Comte

Notre Dame de Paris; abridged and ed. by James H. Wilson. 196p. front. D c. N. Y., Macmillan \$1.25

Gonnerman, Harrison Frederick

Effect of size and shape of test specimen on compressive strength of concrete. 16p. (bibl.) diags. O (Structural materials research lab., bull. 16) '25 Chic., Structural Materials Research Lab. apply

Griggs, Walter S.

Genealogy of the Griggs family; lim. ed. 116p. il. O '26 Pompton Lakes, N. J., Biblio Co. pap. \$4

Grinnell, Joseph, and Swarth, Harry S.

Systematic review of the Pacific coast brown towhees. various p. (bibl.) map. diags. Q (Univ. of Cal. pub'ns in zoology, v. 21, no. 18) '26 Berkeley, Cal., Univ. of Cal. Press pap. 25 c.

Herriott, M. E.

How to make a course of study in reading. 37p. O (Educational research circ., 42) '26 Urbana, Ill., Univ. of Ill. pap. apply

Hunter, Alexander Stuart

The girl from Kankakee [a novel]. 284p. D [c. '26] N. Y., Walter Neale, 118 E. 28th St. \$2

In the early days; pages from the annals of the Sisters of Charity of the Blessed Virgin Mary, St. Joseph's Convent, Mount Carmel, Dubuque, Iowa, 1833-1887; 2nd ed. 375p. O '26 St. Louis, Mo., B. Herder \$3

Irwin, John R., and Nilson, Arthur R.

Radio up to the minute; rev. ed. 412p. il. diagrs. D '26 N. Y., Clode \$1

Jacob, E. F.

Studies in the period of baronial reform and rebellion, 1258-1267. 460p. O (Oxford studies in social and legal hist.; v. 8, no. 14) '25 N. Y., Oxford \$7

Jones, Marc Edmund

Key truths of occult philosophy. 270p. D '25 c. Los Angeles, Cal., J. F. Rowney Press fab. \$6

Kinney, Muriel

Stars and their stories. 86p. il. diagrs. D c. N. Y., Appleton \$1.25

Teaches young people how to recognize all the important constellations and tells the legends from which the names of the constellations are derived.

Kinross, Albert

God and Tony Hewitt. 280p. D '26 Bost., Houghton \$2

A love story, which is laid in Salonica and London during the war years.

Klenke, William W.

Joints and how they are made. 69p. il. diagrs. D [c. '25] Peoria, Ill., Manual Arts Press 85 c.

A book on practical carpentry.

Kolthoff, Dr. I. M., and Furman, N. Howell

Potentiometric titrations; a theoretical and practical treatise. 357p. diagrs. O '26 N. Y., Wiley \$4.50

Krassnoff, General P. N.

From double eagle to red flag; 2 v.; tr. by Erik Law-Gisiko; introd. by William Gerhardt. 863p. O c. N. Y., Duffield bds. \$7.50 bxd.

A novel picturing Russian life under the Czar, in war and in revolution—its realism even extends to actual names and characters.

Lamprey, Louise

Children of ancient Egypt. 275p. il. (col. front.) D c. Bost., Little, Brown \$1.50

Stories of Maya and Ameny, a girl and boy who lived on the banks of the Nile thousands of years ago.

Lapp, John Augustus

Practical social science; a laboratory textbook. 380p. (bibls.) maps. diagrs. D c. N. Y., Macmillan \$3.50

Lefèvre, Félicité

Soldier boy; il. by Tony Sarg. no p. (il. col.) D [c. '26] [N. Y., Greenberg] \$1.25
A story for little children.

Le Goff, Marcel

Anatole France at home; tr. by Laura Riding Gottchalk. 207p. il. O c. N. Y., Adelphi Co. \$2.50

A biography of Anatole France during the period in which he lived at his country place, La Béche-lerie, from 1914 to his death, where the author became intimately acquainted with him.

Le Rossignol, James Edward

First economics. 190p. O c. Chic., A. W. Shaw \$1.60; buck., \$2

Levin, Oscar L., M.D.

Your hair and your health. 172p. il. diagrs. D c. N. Y., Greenberg \$1.50

The care of the hair, its diseases, their treatment and prevention, and the part that the health of the body plays in the health of the hair.

Logie, Alfred Ernest

Canadian wonder tales. 233p. il. D c. Chic., Row, Peterson 68 c.
North American Indian legends.

Longley, William Raymond, and Marsh, Harry Brooks

Algebra. 586p. diagrs. D (Ser. of mathematical texts) '26 c. '25, '26 N. Y., Macmillan \$1.60

Luckiesh, Matthew, and Pacini, August John

Light and health; a discussion of light and other radiations in relation to life and health. 298p. il. diagrs. O '25 c. Balt., Williams & Wilkins \$5

Lyttelton, Dame Edith Sophy Balfour [Mrs. Alfred Lyttelton]

Florence Upton, painter. 134p. il. D '26 N. Y., Longmans \$2.50

The life of a talented Englishwoman, creator of the "golliwogg."

McArthur, Peter

Around home. 250p. D [c. '25] N. Y., Sully \$2

A book of essays and verse, published last fall by the Musson Book Co. of Canada.

Macaulay, Rose

A casual commentary. 238p. D c. N. Y., Liveright \$2

Thought-provoking comment on the complicated pattern of this life.

Mace, William Harrison

American history. 748p. (bibls.) il. maps (pt. col.) D [c. '25] Chic., Rand, McNally \$2.40

Mackensen, Herman

Revelation in the light of history and experience; an effort to think straight; introd. by Henry Offermann, D.D. 208p. D c. Bost., Stratford \$2

Intercollegiate Ass'n of Amateur Athletes of America
Constitution, by-laws and the athletic rules of the Ass'n. 250p. il. diagrs. S (Spalding's "red cover" ser. of athletic handb'ks, no. 45R) c. '26 N. Y., Amer. Sports Pub. Co. pap. 25 c.

Magness, John Robert, and Taylor, George Frederick
An improved type of pressure tester for the determination of fruit maturity. 8p. il. O (U. S. Dep't of Agri. circ. 350) '25 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap. 5 c.

Marmer, H. A.

The tide. 293p. il. diagrs. O c. N. Y., Appleton \$2.50
The phenomena of the tide clearly and interestingly presented.

Massee, Jasper Cortenus, D.D.

The ten greatest words about Jesus. 155p. D [c.'26] Nashville, Tenn., S. S. Bd. of Southern Bapt. Convention \$1.50

Meier, Mrs. Lina

Genuine German cooking and baking; German-English ed. 832p. D c. Milwaukee, C. N. Caspar Co. \$4.50
Also published in separate German and English editions of 416 pages each, at \$3 each.

Meyer, Fulgence

The seraphic highway; talks to tertiaries and non-tertiaries on the Third order of St. Francis. 253p. front. S '25 Cin., St. Francis B'k Shop, 1615 Republic St. \$1

Moncrieff, Ascott Robert Hope [Ascott R. Hope, pseud.]

Highlands and islands of Scotland; il. by William Smith, jr. [2nd ed.] 245p. il. (col.) map. D (Black's popular ser. of colour b'ks) ['25] [N. Y., Macmillan] \$2.50

Moody, John

Profitable investing; fundamentals of the science of investing. 266p. front. (por.) D [c.'25] N. Y., B. C. Forbes Pub. Co., 120 Fifth Ave. \$2.50

Moon, Truman Jesse

Biology for beginners [rev. ed.] 667p. il. diagrs. D [c.'21,'26] N. Y., Holt \$1.72

Moulton, Nathalie Forbes

The health guard brownies. 174p. il. (pt. col.) D '26 c.'25 Bost., Little, Brown \$1
The Health Guard Brownies live with the Mother Goose people; their duty it is to teach little folk how to keep well.

Mueller, John Theodore

Five minutes daily with Luther; daily lessons from the writings of Martin Luther. 382p. nar. O c. N. Y., Macmillan flex. fab. \$2.50

Norway, Arthur Hamilton

Naples past and present. 367p. il. (col.) D [n.d.] N. Y., Stokes \$3.50
Brought out in England in 1901.

Nolan, Willis James

The brood-rearing cycle of the honeybee. 56p. (bibl.) diagrs. O (U. S. Dep't of Agri. bull. no. 1349) '25 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap 10 c.

O'Brien, Ruth

Selection of cotton fabrics. 22p. il. diagrs. O (Farmers' bull. no. 1449) '26 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap. 5 c.

Page, William Herbert, ed.

Page's new annotated Ohio general code; 3 v. 8500p. Q '26 Cin., W. H. Anderson Co. \$60

Paine, Howard Sheperd, and Walton, Charles Franklin, jr., comps.

Sugar-cane sirup manufacture. 76p. il. O (U. S.

O'Connor, Norreys Jephson

The fairy bride (The Lennan Shee); a prologue to Irish drama in three acts. 44p. D c.'26 N. Y., S. French pap. 75 c.

Orcutt, William Dana

The desk reference book, for office, home, and library. 258p. D '26 c.'12,'26 N. Y., Stokes \$1.50
A revised and enlarged edition of "The Writer's Desk Book."

Parker, Charles E.

The whipper-snapper. 245p. front. (col.) D c. N. Y., Stokes \$1.50
A football story for boys.

Peggy Ann, pseud. [George Amos Miller]

Peggy Ann in Latin America. 114p. S [c.'26] N. Y., Abingdon 75 c.
Peggy Ann's letters to her family in this country, telling of her missionary work in South America.

Perine, George Corbin

Poems for children. 47p. D [c.'26] Bost., Christopher Pub. House \$1

Perry, Jennings

The windy hill. 262p. D c. N. Y., Simon & Schuster \$2
A love story, featuring Clita Moss, a rapturous nymph-like young lady, who "plays God" to every man she knows.

Pickett, Elbert Deets

Alcohol and the new age; an elective course for young people. 136p. (2p. bibl.) D (Studies in Christian living) [c.'26] N. Y., Methodist Bk. 75 c.

Platt, Charles, M.D.

The riddle of society. 315p. (bibl. footnotes) D [c.'26] N. Y., Dutton \$2
A contribution to the understanding of delinquency.

Pleasant history of Lazarillo de Tormes, The.

265p. D (Rogues' b'kshelf) c. N. Y., Greenberg \$2
This first volume in a new series is a Spanish picaresque romance; with a general introduction to the whole series by Carl Van Doren.

Porter, Anna

A Moscow diary. 152p. D '26 Chic., Chas. H. Kerr \$1
The writer visited Russia in the interest of music in the general schools. Her impressions of the country are recorded in the form of diary-letters.

Dep't of Agri. bull. no. 1370) '25 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap. 10 c.

Peters, Iva L.

Social and vocational orientation for college women. 50p. (4p. bibl.) O '26 (Ser. 1, v. 1) '26 Richmond, Va., So. Woman's Educational Alliance, 401 Grace-Amer. Bldg. pap. apply

R. H. L.

The linebook [from A Line O'Type or Two]. 64p. nar. O [c.'25] [Chic., Chicago Tribune] pap. apply

Randall, Josephine D., and others

Character building resources; a study of the recreational opportunities and facilities provided by agencies affiliated with the community chest of San Francisco. 217p. O [c.'26] San Francisco, Council of Social & Health Agencies of San Francisco pap. apply

Ramsay, F. Pierce

The virgin birth; a study of the argument for and against. 111p. D [c.'26] N. Y., Revell \$1.25

Ramsay of Bamff, Sir James H.

A history of the revenues of the Kings of England, 1066-1399; 2 v. 374p.; 440p. il. O '25 N. Y., Oxford \$14

Redfield, William Cox

Dependent America. 278p. (6p. bibl.) D c. Bost., Houghton \$2.50
A study of the economic bases of our international relations, by the former Secretary of Commerce.

Rehmann, Elsa

Garden-making. 234p. il. O c. Bost., Houghton \$3.50
The principles of landscape gardening for the country home. Many of the chapters appeared first as articles in *House and Garden* and *Home Beautiful*.

Rendle, Alfred Barton

The classification of flowering plants; v. 2, Dicotyledons. 655p. (bibls.) il. diagrs. O '25 [N. Y., Macmillan] \$10.50

Robert, Uncle, pseud.

Children of the field and forest. 48p. il. (pt. col.) D (Peeps for little people) '25 [N. Y., Macmillan] 50 c.

Ross, Alfred E.

Graded games for rural schools. 76p. diagrs. O c. N. Y., A. S. Barnes 80 c.

Rossman, Earl

Black sunlight; a log of the Arctic; introd. by Vilhjalmur Stefansson. 242p. il. map D c. N. Y., Oxford \$1.75
Impressions of a first trip to the Arctic. The author is now on his second trip as a member of the Detroit Arctic Expedition, commanded by Capt. Wilkins.

Sabin, Edwin Legrand

Rio Bravo. 347p. D c. Phil., Macrae Smith \$2
A romance of the Texas frontier in the days of Zachary Taylor.

Sadler, William S.

Constipation. 296p. il. D '25 c. Chic., McClurg \$2

Salley, Jefferson Stokes

The Seminole's swan song [verse]. 90p. il. D [c.'26] Bost., Christopher Pub. House \$1.50

Scott, Fred Newton

The standard of American speech, and other

papers. 350p. (bibl. footnotes) diagrs. D [c.'26] Bost., Allyn & Bacon \$1.60
Essays by a professor of rhetoric and journalism in the University of Michigan.

Scott, Leroy

The trail of glory; introd. by William T. Tilden, 2d. 220p. D '26 c. '23, '26 Bost., Houghton \$2
The story of Jerry MacAllister's rise to the tennis championship of the world and of how he meets the problem of earning his own living.

Sedgwick, Anne Douglas (Mrs. Basil De Sélincourt)

The nest, and other stories. 302p. D '26 c. '98-'13 Bost., Houghton \$2.50
A reissue of this volume of short stories in the new Uniform Edition of the author's works.

Shiple, Joseph T., comp. and tr.

Modern French poetry; an anthology. 414p. D [c.'26] N. Y., Greenberg \$3
Beginning with selections from Baudelaire, Verlaine and Mallarmé who heralded contemporary poetry, the volume contains poems by more than ninety of the best recent poets of France, together with brief explanatory biographies.

Simkins, Francis Butler

The Tillman movement in South Carolina. 283p. (14p. bibl.) il. map. diagr. D c. Durham, N. C., Duke Univ. Press \$2.50
The history of a southern political leader in the Reconstruction years after the Civil War.

Singh, Sadhu Sundar

Meditations on various aspects of the spiritual life. 89p. D '26 N. Y., Macmillan bds. \$1

Spahr, Walter Earl

The clearing and collection of checks. 597p. (bibl.) il. O c. N. Y., Bankers Pub. Co. \$7.50

Steiglitz, Julius

Chemistry and recent progress in medicine. 62p. O (Dohme lectures) c. Balt., Williams & Wilkins \$1.50; pap. 75 c.

Stephens, James

A poetry recital. 59p. O '26 c. '09-'26 N. Y., Macmillan bds. \$1.75
This revised edition contains seven hitherto unpublished poems by Mr. Stephens.

Sterling, George

Lilith [introd. by Theodore Dreiser]. 128p. D '26 c. '19, '26 N. Y., Macmillan \$1.50
A dramatic poem published privately in 1919.

Shannon, Earl V.

The minerals of Idaho. 490p. (bibl. footnotes) il. diagrs. O (U. S. Nat'l Mus. bull. 131) '26 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap. 75 c.

Short, Marion, and Phelps, Pauline

The hidden guest; a comedy in three acts. 84p. D (French's internat'l copyrighted ed., no. 541) c. '26 N. Y., S. French pap. 30 c.

Snyder, Thomas E.

Notes on termites from Arizona, with descriptions of two new species. various p. il. diagrs. Q (Univ.

of Cal. pub'ns in zoology, v. 28, no. 21) '26 Berkeley, Cal., Univ. of Cal. Press pap. 25 c.

Spahr, Margaret

The Supreme Court on the incidence and effects of taxation; an analysis of economic theory embedded in the constitutional law derived from the explicit tax clauses. various p. O (Smith College studies in hist., v. 10, nos. 2, 3, and 4) '25 Northampton, Mass., Smith College pap. apply

Stevens, Neil Everett

Strawberry diseases. 12p. il. map. O (Farmers' bull. no. 1458) '25 Wash., D. C., Gov't Pr. Off.; Sup't of Doc. pap. 5 c.

Stevens, Thomas Wood

The nursery-maid of heaven, and other plays. 176p. D c. N. Y., Appleton \$1.75

Six one-act plays of varied theme, by the head of the drama department of the Art Institute of Chicago.

Stryker, Melancthon Woolsey, D.D.

Embers; hymns and other verse [lim. ed.]. 388p. O '26 c. '83-'26 N. Y., E. D. North, 587 5th Ave. \$6.50

The author was president of Hamilton College, 1892-1917.

Stuff, Harry Spencer

The book of holidays. 78p. S [c. '26] Los Angeles, Times-Mirror Co. bds. 75 c.

A record of all holidays including world holidays, bank holidays in California, legal holidays in all states, fasts, festivals, etc.

Tavernier, Jean-Baptiste, Baron of Aubonne

Travels in India; tr. by V. Ball; 2nd ed. by William Crooke; 2 v. 428p.; 416p. il. maps S '25 N. Y., Oxford \$6; \$7

Thayer, Mary Dixon

The child on his knees. 129p. front. S c. N. Y., Macmillan \$1.25

Poems expressing the thoughts of a child reared in the Catholic faith.

Thornton, John

Human physiology; 3rd ed., rev. by William A. M. Smart. 470p. il. diagrs. (pt. col.) O '26 N. Y., Longmans \$3.75

Troubetzkoy, Amélie Rives, princess

The queerness of Celia. 307p. D c. N. Y., Stokes \$2

The heroine's habit of doing the unexpected complicates the plot of this romance of New York society, fifteen years ago.

Tucker, Robina Sharpe

A sympathetic medium; a family chronicle [fiction]. 145p. D [c. '26] Bost., Christopher Pub. House \$2

Victorin, M.

The chopping bee, and other Laurentian stories; tr. by James Ferres. 255p. il. D [c. '25]. [N. Y., Sully] \$2

Published last fall by the Musson Book Company of Canada.

Voltaire, François Marie Arouet de

Zadig; an oriental history [lim. ed.]. 140p.

D '25 Cin., Fleuron Press, 436 Rockdale Ave. bds. \$3

Volwiler, Albert T.

George Croghan and the westward movement, 1741-1782 [lim. ed.]. 370p. il. maps (col.) O c. Cleveland, O., A. H. Clark Co. \$6

Waldo, Fullerton Leonard

The saga of a supercargo. 309p. il. map O [c. '26] Phil., Macrae Smith \$3

A journalist's voyage to Greenland on a Nowegian ship.

Walpole, Horace

Supplement to the letters of Horace Walpole, fourth earl of Orford; v. 3, 1744-1797; ed. by Paget Toynbee. 482p. il. S '25 N. Y., Oxford \$4.25

Webster, David Locke, and others

General physics for colleges; rev. ed. 720p. il. diagrs. O [c. '23, '26] N. Y., Century \$3.75

Wells, Howard

The pianist's thumb; a text-book for teachers and pupils. 73p. il. D [c. '26] Bost., Oliver Ditson \$1.25

Wells, Louis Ray

Industrial history of the United States; rev. ed. 627p. (bibls.) il. maps D '26 c. '22, '26 N. Y., Macmillan \$2

Wharton, Edith Newbold Jones

Here and beyond. 324p. D '26 c. '18-'26 N. Y., Appleton \$2.50

Three of these short stories have psychic themes, the other three are laid in Morocco, France and Monte Carlo.

Will, Theodore St. Clair

The rural parish; foreword by Bp. John G. Murray. 151p. D [c. '26] Milwaukee, Morehouse Pub. Co. \$1.25; pap., 75 c.

Wilson, George Arthur

The self and its world. 393p. (bibl. footnotes) D c. N. Y., Macmillan \$2.20

The author is professor of philosophy, Syracuse University.

Winslow, Helen M., comp.

The road to a loving heart. 68p. S [c. '26] N. Y., Sully \$1; bds., 75 c.

A companionable little volume of verses and prose selections from recent periodicals and books.

Telford, C. J.

Brownfield Woods: a remnant of the original Illinois forest. 16p. (bibl. footnotes) il. O (Forestry circ. no. 3) '26 Urbana, Ill., State of Ill., Dep't of Registration & Educ. pap. apply

[Tomkinson, Herbert F.]

My prayer book, for women and girls; introd. by the Archbishop of Canterbury. 80p. Tt '26 N. Y., Longmans 50 c.; pap. 20 c.

Walker, Alberta, and Parkman, Mary R.

A manual to accompany The study readers. 269p. (2p. bibl.) D '25 c. N. Y., C. E. Merrill 75 c.; pap., 50 c.

Ward, Duren James Henderson

The biography of God, as men have told it, from fetishism to monism. 59p. (bibl.) S [n. d.] Denver, Col., Up the Divide Pub. Co. 50 c.

Washburn, Henry Bradford, jr.

The trails and peaks of the Presidential Range of the White Mountains. 79p. il. map T [c. '26] [Worcester, Mass., Davis Press, 44 Portland St.] pap. \$1

Wessely, Ignaz Emanuel, and Gironés, A.

Pocket dictionary of the Spanish and English languages; rev. by Louis Tolhausen and George Payn; 36th ed. 224p. S '25 Chic., New Era Press apply

Wetmore, Alexander

Report on a collection of birds made by J. R. Pemberton in Patagonia. various p. (4p. bibl.) il. map O (Univ. of Cal. pub'ns in zoology, v. 24, no. 4) '26 Berkeley, Cal., Univ. of Cal. Press pap. \$1.25

Woods, Charles Coke

The dust of kings [verse]. 10p. O '25 Pasadena, Cal., Mission Press, 12 S. Fair Oaks St. apply

Wunder, Clinton

"Crowds of souls" for the church and the kingdom; introd. by Clarence A. Barbour. 183p. il. D [c.'26] N. Y., Revell \$1.50

A book on church management by the minister of the Baptist Temple in Rochester, New York.

Young, Dr. Samuel O.

A thumb-nail history of the city of Houston, Texas, from its founding in 1836 to the year 1912. 184p. il. O '12 [Austin, Tex., Gammel's Bk. Store] \$2

An old book, which has never been in circulation, but has laid on the printer's shelves until the entire edition was recently taken over by Gammel's.

Title Index to the "Weekly Record"

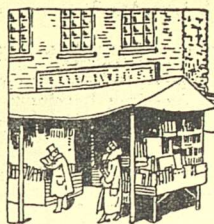
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 Thumb-nail history of the city of Houston, Texas, A. Young, S. O. \$2 *Gammel's Bk. Store*
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 Upton (Florence). Lyttelton, E. \$2.50 *Longmans*
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 Windy hill, The. Perry, J. \$2 *Simon & Schuster*
 Yarn of a Yankee privateer, The. Hawthorne, N. \$2 *Funk & Wagnalls*
 Young people and the Christ life. Huffman, J. A. \$1 *Christian Witness Co.*
 Your hair and your health. Levin, O. L. \$1.50 *Greenberg*
 Zadig. Voltaire, F. \$3 *Fleurbaey Press*



Old and Rare Books

Edited by Frederick M. Hopkins



BENJAMIN W. BURGER, Woolworth Building, New York City, is gathering material for a biography of Henry George and will be glad to have the opportunity to examine any letters, manuscripts, speeches, etc., by or pertaining to Mr. George which readers of the *Publishers' Weekly* may be willing to submit to him.

BERNARD QUARICH of London has in preparation reproductions of the original editions of Blake's "Songs of Innocence," and "Songs of Experience." The medium of reproduction will be that employed by Blake himself—the outline printed from etched plates and hand-colored. The coloring will be done from the "Beaconsfield" copy, which is now in the British Museum.

AN effort has been made to influence the British government to prevent the disposal of historic manuscripts, art works, and buildings to America, or other countries. Chancellor of the Exchequer Churchill, in replying to this demand, said the government would decline to consider placing an export duty upon works of art, or to appoint a special commission to examine the drain of historic objects from the country to other lands.

IT is reported that another signature of Button Gwinnett, signer of the Declaration of Independence from Georgia, has been discovered. Ruth Blair, state historian of Georgia, made the discovery in examining an old volume dating from 1772 which contained a signature appended to a land grant. Evidently the actual grantee was unable to write, for the signature reads "Button Gwinnett for John Barber." The item is dated June 30, 1787. It is indexed in the volume under the name of John Barber. Hence the failure to discover the Gwinnett signature earlier.

BOOKS, autograph letters and manuscripts, comprising selections from a number of important consignments, will be sold at Sotheby's in London, May 17, 18, 19 and 20. The rarer material includes such books as French illustrated books of the eighteenth century in fine bindings; productions of the Strawberry Hill Press; first editions of Jane Austen and Laurence Sterne; presentation copies of Lewis Carroll; presentation copies of Lord Tennyson's poems; autograph letters of David Garrick; a manuscript of Lord Byron; an autograph letter and manuscript of Robert Burns; and some fine Oriental manuscripts and miniatures.

THE library of the late Richard Mansfield, with additions, comprising fine bindings, colored plate books, first editions, private press publications, sets of standard authors, and choice miscellaneous books was sold at the Anderson Galleries April 28 and 29, 569 lots bringing \$8,249.25. A few representative lots and the prices realized were the following: John Quincy Adams's "Memoirs," 12 vols., 8vo, cloth, Philadelphia, 1874, \$91; Balzac's "La Comédie Humaine," 40 vols., 8vo, cloth, Boston, 1896, the Wormeley edition, \$50; Milton's "Paradise Lost" 2 vols., 8vo, contemporary calf, Birmingham, 1758, first Baskerville edition, \$40; Blake's "Works, Poetic, Symbolic, and Critical," edited by Ellis and Yeats, 3 vols., royal 8vo, cloth, London, 1893, \$85; Cooper's "Works," 32 vols., 8vo, half morocco, New York, 1901, the ideal edition, \$67.50; Irving's "History of New York," 2 vols., 8vo, boards, New York, 1889, printed for the Grolier Club, \$40; Milton's "Works," 8 vols., 8vo, tree calf, London, 1851, first issue of the William Pickering edition, \$40; Pater's "Works," 9 vols., 8vo, cloth, London, 1900-01, Macmillan's limited edition, \$48; Swinburne's "Atalanta in Calydon,"

4to, levant by Birdsall, London, 1865, first edition, \$65; Tennyson's "Poems by Two Brothers," 8vo, boards, London, 1827.

THE Dickens and Thackeray collections of George Barr McCutcheon sold at the American Art Galleries April 21 and 22, containing 512 lots, brought nearly \$50,000. The most valuable Dickens lot was the set of "Pickwick Papers," 8vo, in the original parts, London, 1836-37, which brought \$7,000. This set was cataloged as "one of the finest in existence" and it was generally regarded as ranking with the Lapham and Coggeshall sets. Other important Dickens lots and the prices realized were the following: "The Strange Gentleman," 16mo, morocco by Stikeman, London, 1837, one of a few known copies, \$1,000; "The Battle of Life," 16mo, cloth, London, 1846, first issue of the first edition, London, 1846, \$1,975; "The Cricket on the Hearth," 12mo, cloth, London, 1846, first edition with presentation inscription of the author, \$1,450; *The Gadshill Gazette*, 12 numbers and 2 supplements, royal 4to, Gadshill, 1864-65, said to be the most complete file known, \$1,450; "Great Expectations," a reading, 8vo, London, 1866, only a few copies printed, \$1,025; "Mrs. Gamp," as condensed by the author, 8vo, half morocco, Boston, 1868, author's presentation copy of the first issue of the first edition, \$1,800. The star Thackeray lot was a very fine copy of "Vanity Fair," in the original pictorial yellow wrappers, London, 1848, first issue of the first edition, which brought \$2,425. Other valuable Thackeray lots were "King Glumpus," 12mo, morocco by Rivière, London, 1837, first edition, \$1,300; "Illustrations to the Surprising Adventures of Three Men," royal 8vo, cloth, London, 1848, first and only edition, \$1,100; "William Makepeace Thackeray at Clevedon Court," 4to, morocco, Bristol, 1860, first edition of sketches made at Clevedon Court for members of the Elton family by Thackeray, \$1,025.

Catalogs Received

Bibliotheca Scotica—books relating to Scotland. (No. 8; Items 4483.) John Smith & Son, Ltd., 57 St. Vincent St., Glasgow, C. 2, Scotland. Interesting old books removed from a Sussex mansion, a few fine examples of the Bodoni, Strawberry Hill and other famous presses and some rare modern first editions. (No. 141; Items 597.) Dulau & Co., Ltd., 34 Margaret St., London, W. 1, England.

Auction Calendar

Monday and Tuesday afternoons and evenings, May 17th and 18th, at 2:30 and 8:15. The historical library of Dr. George C. F. Williams, Hartford, Conn. (Part 1, Books relating to the American Revolution; Part 2, Historical autographs, manuscripts, and documents. (Items 879.) The Anderson Galleries, 489 Park Ave., New York City.

May 17th to 21st, at 7:30 p.m. each day. The library of William Tappan of Baltimore, comprising Americana, early American poetry and miscellaneous books. (Items 1638.) Sam W. Pattison & Co., 407 North Howard St., Baltimore, Md.

Thursday and Friday afternoons and evenings, May 20th and 21st, at 2:30 and 8:15. The splendid Elizabethan and Early Stuart library of John L. Clawson of Buffalo. (Part 1, William Alabaster-Philip Massinger. (Items 524.) The Anderson Galleries, 489 Park Ave., New York City.

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The Weekly Book Exchange

Books Wanted and Books For Sale

Under these headings subscribers are charged 15c a line (no charge for address); non-subscribers 20c a line, address extra. Bills for this service will be rendered monthly.

Write your wants plainly, on one side of the sheet only. Illegible "wants" are ignored. To insure prompt replies each title should begin on a separate line. Grouped titles in a solid paragraph, excepting those by one author, not allowed. The WEEKLY is not responsible for errors. Parties with whom there is no account must pay in advance.

Objectionable books are excluded as far as they are noted.

In answering, please state edition, condition and price, including postage or express charges. The appearance of advertisements in this column, or elsewhere in the WEEKLY does not furnish a guarantee of credit. While it endeavors to safeguard its columns by withholding the privileges of advertising should occasion arise, booksellers should take usual precautions in extending credit.

BOOKS WANTED

Adair's Bk. Store, 243 Hennepin Ave., Minneapolis
 Seventy Summers, Poultney Bigelow, pub. Longmans, Green & Co., 2 vols.

Adair Bk. Co., 1760 Champa St., Denver, Colo.
 J. P. Wallace, A Study of Ore Deposits for the Practical Miner.
 Perrier, Revival of Scholastic Philosophy.

Aldine Bk. Shop, 205 S. 16th St., Philadelphia
 Fifty Yrs. in Church of Rome, Chiniquy.
 Alien Rome, B. Pippel.
 Edge of the Jungle, Beebe, 1st ed.
 Shadowed Hour, Erskine.
 Law Sports at Grays Inn, Brown.
 Contemporary War Poems, ed. Erskine, pub. Amer. Assoc. Int. Conciliation.
 Iron Men and Wooden Ships, 1st ed.
 Letters from an Ocean Tramp, 1st ed.; Aliens, 1st ed., McFee.
 Why We Behave Like Human Beings, 1st ed.
 My Friend Toto, Kearton.

Allan, care Publishers' Weekly
 Historic Doubts as to Marshal Ney, Weston.
 Amer. Bapt. Pub. Soc., 125 N. Wabash Ave., Chicago
 Long Heads and Round Heads.
 What Is the Matter with Germany? Sadler.

Amer. Bapt. Pub. Soc., 1107 McGee St., Kansas City
 Every Day of Life, Miller.
 Shedd's History of Doctrine, 2 vols.
 Biblical Illustrator, Complete in New or Old Testament.
 Biblical Illustrator, The Book of Mark only, must be as good as new.

Wm. H. Andre, 604 Kittredge Bldg., Denver, Colo.
 12-vol. Hamilton, Putnam ed.

Argus Bk. Shop, 434 S. Wabash Ave., Chicago
 Rainbow, D. H. Lawrence, 1st English ed.
 City of Purple Dreams, Craig.

A. S. Arnold, Metuchen, N. J.
 Books on Ancient Egypt, Hieroglyphs, Arts, etc.

Atlantic Monthly Bk. Shop, Boston

Kate Field, Lillian Whiting.
 Oley Bull, Clara C. Bull.
 Life and Letters of Carroll, Stewart D. Collingwood.
 Diary from Dixie, Mary Boykin Chestnut.

Wm. M. Bains, 1713 Chestnut St., Philadelphia
 Any Rollo Books.

Ball & Brown, 30 Broad St., New York

Petrie, Revolution of Civilization.
 Wallace, Social Environment.
 Dragonius, A Man of Athens.
 Pennell, Lithography and Lithographers.

Barnes & Noble, 76 Fifth Ave., New York

Smith & Cheetham's Dict. of Christian Antiquities,
 Little, Brown, 2 vols.
 Smith & Wace's Dict. Christian Biography, etc.,
 Little, Brown, 4 vols.
 Smith, Wayte & Marindin's Dict. Greek & Roman
 Antiquities, Little Brown, 2 vols.

Barr Bk. Shop, 22 W. Orange St., Lancaster, Pa.
 Duane, Extracts from the Diary of Christopher Marshall, 1774-1781, Albany, 1877.
 Henry, Campaign Against Quebec in 1775, Lancaster, 1812.
 Sally Hastings, Poems, Lancaster, 1810.
 Old Views of Lancaster, Pa., Buchanan's Home, Fulton House, etc.
 Lancaster, Pennsylvania Imprints.
 Rauch's Penna. Dutch Handbook.

Beecher, Kymer & Patterson, Kalamazoo, Mich.

Addison, Joseph, Sir Roger de Coverley Papers.
 Arnold, E., Light of Asia.
 Carleton, Will., Farm Ballads, illus. ed.
 Carlyle, T., On Heroes and Hero Worship; Past and Present.
 Collingwood, Life and Letters of Lewis Carroll.
 Curtins, History of Greece.
 Earle, A. M., Child Life in Colonial Days.
 Fiske, John, The War of Independence.
 Grote, George, History of Greece.
 Guerber, H. A., Myths of Greece and Rome.
 Harriman, K. E., Ann Arbor Tales.
 Guy of Warwick.
 Hazlett, William, Table Talk.
 Hulst, C. S., Indian Sketches.
 Lamartine, A. M. L., History of Turkey.

BOOKS WANTED—Continued

Beecher, Kymer & Patterson—Continued

Hutton, Lawrence, *Literary Landmarks of Oxford*.
 Lodge, H. C., *Story of the Revolution*.
 McCarthy, *History of Our Own Times*.
 Motley, *Rise of the Dutch Republic*, 3 vols.
 Rambrand, A., *History of Russia*.
 Raynard the Fox.
 Ruskin, *Crown of Wild Olive*.
 Seebohm, *Era of Protestant Revolution*.
 Shelley, P. B., *Poetical Works*.
 Spencer, Edmund, *Faerie Queene*.
 Stanley, H. M., *Through the Dark Continent*.
 Stecher, G. E., *Cork, Its Origin and Industrial Uses*.
 White, Mary, *Book of a Hundred Games*.
 Wilson, *Romance of Our Trees*.
 Silence of Col. Bramble.
 Stanley, Order No. 11, Century.

C. P. Bensinger Cable Code Book Co., 15 Whitehall St., New York

Schofield's General Telegraph A B C 5th Improved.
 Peterson Banking; Samper's Code.
 Western Union, Lieber 5-Letter Codes.
 Any American-Foreign Language Code.

W. Beyer, Inc., 259 Fifth Ave., New York

Bazancourt, *Secrets of Sword*.
 Rodella, *Foil and Sabre*.
 Fencing, any other books.
 Brandes, *Main Currents*, vols. 3 and 4 only.
 Manning, *4th Dimension Simply Explained*.
 Scott, *Blind Mice*.

S. O. Bezanson, 1 Court St., Boston

George Sand, *Master Mosaic Workers*.
 Sass, *The Child That Tolleth Not*.
 Vorse, *The Breaking in of a Yachtsman's Wife*, 3 copies.
 Neumann on Big Game.
 Hyne, Cutcliffe, any of his books.

Biola Bk. Room, 536 S. Hope St., Los Angeles, Cal.

Man's Day.
 Lesson of Love, Miller.
 Salvation of the Gospel, Jefferys.

A. F. Bird, 22, Bedford St., London, W.C.2, England

Davis, *Manufacture of Leather*.
 Hart's *Federal Government*.

The Bookery, 1647 Welton St., Denver, Colo.

Glazier, *Manual Historic Ornament*.
 Also any books on Wrought Iron.

The Bookfellows, 1217 E. 53rd St., Chicago, Ill.

James K. Polk's *Diary*.
 Thirty Years' View, Benton.
 Reports of Commissioner of Indian Affairs Previous to 1860.
 Books by John C. Fremont, Jessie Benton Fremont and Elizabeth Benton Fremont.
 Vols. of Dickens, the Authentic ed.

The Book Shop, 136 Park Pl., Johnstown, Pa.

Gothic Architecture, Prof. Moore of Harvard.
 Man an Adaptive Mechanism, Crowell.

Book Supply Co., 231 W. Monroe St., Chicago

The Adventures of Merrywink, Whyte, Crowell Co., 1900.

Bosler Memorial Library, Carlisle, Pa.

Cabell, Jurgin, McBride.
 Kirk, *Influence of the Zodiac*.
 Strindberg, *Confession of a Fool*.
 Theosophical and Occult books.

Chas. L. Bowman & Co., 118 E. 25th St., New York

Church and the Age, Inge.
 My People, Capel Sion; C. Evan.
 Reign of Leopold II of Belgium.
 Century Dictionary of Names.
 Autobiography, Barnum.

Brandt & Brandt, 191 Park Ave., New York

The Beloved; Songs for a New Age; James Oppenheim.

Brandt & Brandt—Continued

The Mystery of the Hasty Arrow, Anna Katherine Green.

Brentano's, 218 S. Wabash Ave., Chicago

In the Eastern Seas, Kingston.
 Mr. Guffy's 7th Reader.
 Man an Adaptive Mechanism.
 Letters of Ibsen, Laurvik, pub. Duffield.
 History of Drama, Bates, Oxford.
 History of Am. Stage, Murdock.
 Celebrated American Caverns, Hovey.
 Heroic France, Dodd.
 Three Little Maids, Saltus.
 Forward March, Morgan, 2.
 Steel Preferred, Hall.
 Historic N. Y., part 1, Putnam.
 Winning Fight, Kaufmann.
 Locomotive Operation, Henderson.
 Public Debt, Adams, pub. D. A. & Co.
 Conquest of Mt. McKinley, Browne.
 Dorcas, Kouns.
 Our Bible, Willett, pub. Christian Press.
 Ganot, Physics.
 Strenuous Life Spiritual, Balthazar, the Magus, Vander Naillen.
 Life Petrarch, Robinson, Putnam.
 Lost Word Found, pub. Fenno.
 Neff Geenalogy, pub. Clarke, Cinti.
 Manual for Assayers and Chemists, Seamon.
 History of Hudson Bay Co., Bryce.
 Winds of Doctrine, Santayana.
 Red Battle Flyer, Von Richthofer.
 Plain Tales from the Hills, 2, Kipling, pub. Caldwell.
 The Unequal Yoke, or, The Fatal Ring, old novel.
 Spirit of Laws, Montesquieu.
 Cabin, Ibanez.

Brentano's, 1 W. 47th St., New York

Darries, *Genealogical History of John Steele—The Steele Family*.
 Oahspe Bible.
 Pascal's Provincial Letters.
 Pearson's Grammar of Science.
 Life and Works of Stradivarius, London.

Brick Row Book Shop, 30 Broad St., New York

Dos Passos, 1st eds.
 Thomason, *Fix Bayonets*, 1st.
 Twain, 1601; *Huckleberry Finn*, illus. 1888, Webster.

Bridgman & Lyman, 108 Main St., Northampton, Mass.

History of Town of Reading, Mass., Eaton.
 Ship Models and How to Build Them, pub. Salem Marine Research Society.
 Alexander, Space, Time and Deity, 2 vols.

Morris H. Briggs, 5113 Kimbark Ave., Chicago

Lincoln, Roosevelt, Wilson: autograph letters, signed books, manuscripts, 1st eds.; autograph letters or manuscripts about them, presentation copies of books or pamphlets about them.

Associated Press, State Dept., or other advance releases, printed or mimeographed of speeches, messages, etc., by or about Roosevelt, Wilson and Lincoln.

Anything by, about or referring to Abraham Lincoln: books, pamphlets (single or bound collections), broadsides, magazines, newspapers, sheet music, songsters, campaign manuals, poems; photographs, prints, scrapbooks, badges, souvenirs, joke books, cartoons, medals, etc.

Especially wanted:

Original photographs, ambrotypes, daguerrotypes. Authenticated souvenirs.

Books from Lincoln's library.

Foreign language items.

Contemporary Springfield or other Illinois papers with any material by or about Lincoln.

Portraits or bronzes of Lincoln.

John Wilkes Booth, the Lincoln Assassination, assassins, trial of conspirators, Ford Theatre Bill, Broadside offering rewards for capture of assassins or conspirators.

Material on Lincoln before 1860.

Southern pamphlets attacking Lincoln.

Pamphlet or paper bound biographies, 1860.

Manuscripts of sermons or articles about Lincoln.

BOOKS WANTED—Continued

M. H. Briggs—Continued

Any Lincoln bibliographies: Fish, Boyd; etc.
Lives of Lincoln by Lamon, Herndon, B. P. Poore,
J. Q. Howard, O. J. Victor, J. L. Scripps, Hy. C.
Whitney.

Rare and unusual Lincoln items of all kinds.
Please describe fully and quote best prices, prepaid,
for immediate cash.

Brown Bk. Shop, 623 State St., Madison, Wis.
Ward's Pure Sociology.
Proceedings in Madison Botanical Congress, 1893.
Mrs. John Kinzie, Waubun.

Frank C. Brown, 44 Bromfield St., Boston, Mass.
Arkwright, Pointer and His Predecessors, London,
1902.

Blane, W. B., Cynegetica, London, 1788.
Beckford, On Hunting, London, 1796.
Daniel, Rural Sports, London, 1801.
Jesse, History British Dogs, 2 vols., London, 1866.
Caius, English Dogs, 1576; reprint, 1880.
Book of St. Albans, Hunting, ed. Wm. Blade, Lon-
don, 1881.

Bryant Bk. Shop, 72 W. 48th St., New York
My Birth, Lamson.
Experimental Science, George M. Hopkins.

Bullock's, B'way, Hill & 7th, Los Angeles, Cal.
History of Los Angeles County, 1880, Johnson.
History of California, Hittell.
Life as a Ranger, Horace Bell.

Campion & Co., 1821 Walnut St., Philadelphia
De Laudibus Legum Angliae, Chancellor Sir Jno.
Fortesque, pub. Robt. Clark & Co., 1874.

Hoyt Case, 666 Madison Ave., New York
Wanted—Presentation or inscribed copies of 1st eds.
of the following authors: Anderson, Cabell, Con-
rad, Douglas, Galsworthy, Harte, Hearn, Joyce,
Kipling, Poe, Stephens, Twain and Wilde.
Melville, Moby Dick, 1st.
Kipling, Poems, Chicago, 1899.
Poe, The Raven and Other Poems, 1st.
Millay, A Few Figs from Thistles, 1st.
Douglas, South Wind, 1st.

C. N. Caspar Co., 454 E. Water St., Milwaukee, Wis.
Jones, Stockbridge, Past and Present.
By an Unknown Disciple.
Balch, French in America.
Lindley Murray Reader.
Sharp, All the Year Round.
Roberson, Mary of Magdalen.

Centaur Bk. Shop, 1224 Chancellor St., Philadelphia
James Branch Cabell, any 1st eds. or important re-
issues always wanted.
Stephen Crane, perfect copies only of 1st eds. of
The Open Boat; Active Service; The Red Badge
of Courage; or the 1st American eds of Last Words.
Pattee, History of American Literature since 1870,
Century, N. Y., 1915.
Cooper, Some American Story Tellers, Holt, N. Y.,
1911.

Frank Harris, Pastels of Men, Eugene Debs, Pier-
son, N. Y., 1919; Contemporary Port., 3rd Ser.
Gelder, The Tom Boy at Work, Doubleday, N. Y.,
1904.
E. W. Howe, The Story of a Country Town, Osgood,
Boston, 1884.
William Winter, Old Friends, Moffat, N. Y., 1919.
S. Weir Mitchell, A Psalm of Death, Boston, 1890;
Washington and His Letters, 100 copies, Phila.,
1903; The Pearl, large paper and trade eds., N. Y.,
1906 and 1908.

The Books I Read as a Child, pamphlet, Marshall
Field & Co.
Our Short Story Writers, Blanche Colton Williams,
1st ed.
Carl Sandburg, Abraham Lincoln, autographed ed.
Definitive ed. of S. Weir Mitchell, 15 vols., Cen-
tury, 1906-1909.

Carl Van Vechten, Peter Whiffle, 1st ed.
Frank Tenney, An Economic History of Rome, Bal-
timore, 1920.

Centaur Bk. Shop—Continued

Large paper eds. of books by Joseph Hergesheimer.
Hunter, Stiegel Glass.
Almeda of Gabriels Run, Louise Murdock.
Modern Russian Composers, Montague-Nathan.
Bruce Rogers, The Constitution, 1st ed.
American Mercury for April, 1926.
Large paper, Silver Stallion, James Branch Cabell.
Edward Arnold, In the Garden with Sadi.
Arthur Schnitzler, Playing with Love, McClurg,
1914; Free Game, Badger, 1913; The Legacy, Bad-
ger, 1911; Fraulein Else, Simon & Schuster, 1st ed.
Ades & Josipovici, Goha the Fool, 1st Amer. ed.
Robinson Jeffers, Tamar, Boyle, 1924.
Thomas Beer, The Mauve Decade, large paper ed.

**Chamberlain & Shropshire Co., 39 Cannon St.,
Bridgeport, Conn.**
Up the Orinoco and Down the Magdalena, H. J.
Mozans (pseud. Zahm), believed to be an Apple-
ton publication.

Wm. G. Chapman, 118 N. La Salle St., Chicago
Rousseau, Messiah of the Cylinder.

A. H. Clark Co., 4027 Prospect Ave., Cleveland, O.
Romans, Nat. Hist. of East and West Fla., 1776.
St. James Medley, London, vol. 4.
Blair & Robertson, Philippine Islands, 55 vols.
Lusk, 80 Years of Illinois.
Twain, Celebrated Jumping Frog of Calaveras Co.,
1st ed.
Wright, Criminal Conspiracy, 1873.
Taylor, Directory of Wheeling and Ohio Co., 1851.
Martin, Brown Co., Wisc., 2 vols.
Norman, Rambles in Yucatan.
Young, Dangers of Trail in 1865.
Boone, Daniel, anything on.
Dunbar, Travel in Amer., 4 vols., L. P. edn.
Lincoln, Abraham, Life by Thayer, 1883.
Paine, Gen. Edw., anything by or relating to.

John Clark, 1003 E. Jackson St., Orlando, Fla.
Gray, Measurements in Electricity.
Gissing, New Grub Street.
Greene, Short History of the American People.
Good Housekeeping, April, 1917.
Garnett & Edwards, Story of an African Crisis.
Graham, A Vanished Arcadia; the Jesuits in Para-
guay.
Gates, Studies and Appreciations.
Gilman, Notes on Grieg.
Gray, Mythology of All Races.
Hotchkiss & Franken, Newspaper Reading Habits
of College Students.
Huddleston, Lessons from Green Pottery.
Hamerton, Art of the American Wood Engraver.
Henderson, Historic Churches of New England.
Hillier, South African Studies.
Yale Studies in English, 1909, being Hemingway's
English Nativity Plays.
Hobhouse, Material Culture and Social Institution
of the Simpler People.

**Cleveland Public Library, 325 Superior Ave. N.E.,
Cleveland, Ohio**
Childhood Education, vol. 1.
Davis, J., Jefferson Davis, Constitutionalist, His Let-
ters, Papers and Speeches; coll. & ed. by D.
Rowland, 10 vols.
Dwight, T., History of Connecticut, 1872.
Narragansett Club, Publications, vols. 1-16, 1866-74.
New Jersey Historical Society, Proceedings, ser. 1,
vols. 1, 2, 4-6; ser. 3, vol. 1.
N. Y., Historical Society, Collections, ser. 2, vol. 2.
Pennsylvania Archives, ser. 2, vols. 15, 17.
Wyoming Historical Society, Collections, vol. 1, 1897.

L. Cohen, 815 E. 166th St., New York
Wibber, Best Motor Trips Through Europe, McBride,
Nast & Co.
Book-Prices Current, 1915 to 1924.

Colesworthy's Bk. Store, 66 Cornhill, Boston
Sheet Anchor.
Bodley Family on Wheels.
Huck Gabet, Travels in Tibet.
Fernald, Under the Jackstaff.

College Book Store, Lincoln, Neb.
Franklin Square Song Collection, no. 1, pub. Harper
Brothers, 1881.

BOOKS WANTED—Continued

Columbia University Library, New York

Williams, Frank H., *How to Make Money Writing for Trade Papers*, 1922.
 Buchan, John, Prester John, George H. Doran, 1910.
 Rhode Island Historical Society Collections, vols. 11 to 17 inclusive.
 Einstein, L. D., *Italian Renaissance in England*, 1902, Columbia Univ. Studies in Comparative Literature, vol. 5, Col. Univ. Press.

Columbia Univ. Press Bkstore, 2960 B'way, N. Y.

Thayer, *The Life of Beethoven*, 3 vols.

Irving S. Colwell, 99 Genesee St., Auburn, N. Y.

Hurd's History Otsego County, N. Y.
 Eager's History Orange County, N. Y.
 Bangs' Molly and the Unwise Man.
 Priest's American Antiques.

M. Cooper, 243 N. Montgomery St., Memphis, Tenn.

Wharton, *Queens of Society*.
 Portfolio of Battle Scenes, Civil War.
 Was He Made In the Image of God?
 Cooke, *Wearing the Gray*.
 Semmes, *Service Afloat*.
 Col. House Letters, ltd. edn.
 Biography and Memoirs, 18th century, English and French.

Cornell Co-op. Soc., Ithaca, N. Y.

Gautier, *Mille de Maupin*, 1st ed., Knopf.
 Hicks, *Stoic & Epicurean*, Scribner.

T. O. Cramer's Bk. Store, 1321 Grand Ave., Kansas City, Mo.

Bradley's *Lives of the James Boys*.
 Dodge City, the Cowboy Capital.
 Genealogies of Some Old Families of Concord, Mass., C. E. Porter.
 Hart's *Irish Pedigrees*.
 Vol. 1 of Osler's *Modern Medicine*, red cloth, Lea and Febiger, 1907.
 Any Godey's, Graham's, or Peterson's Magazines.

Curio Book Shop, 225 W. 2nd St., Los Angeles, Cal.

Quote Books on Birds, anything.
 Dealers' and Publishers' Catalogues.

Dartmouth College Library, Hanover, N. H.

Johnsen, *God in Evolution*.
 Prothero, Germany.

R. Davis, 84 4th Ave, New York

McFadden's *Encyclopedia of Physical Training*, vol. 2.

Davis & Nye, Waterbury, Conn.

Orchids of New England, Henry Baldwin.
 Our Native Orchids, W. H. Gibson.
 The Prisoner, A. Brown, Macmillan.
 Ezekiel, L. Pratt, Houghton M.
 Bride of a Moment, C. Wells, Doran.

Solomon M. Delevie, 103 Park Ave., New York

Richardson & Gill, *London Houses*, 1680-1800.

The Denver Dry Goods Co., Bk. Dept., Denver, Colo.

The Laughing Cavalier, reprint ed.
 League of Pimpernal and Beau Brocade, both by Orczy.

Denver Public Library, Denver, Colorado

Caffin, *Story of French Painting*.
 Ferguson, *History of Architecture in all Countries*.
 La Farge, *Higher Life in Art*.
 Nordau, *On Art and Artists*.
 Pattison, *World's Painters Since Leonardo*.
 Tytler, *Old Masters and Their Pictures*.
 Waters, *Outline History of Painting*.

Mrs. Dickens' Book Shop, Hotel Peabody, Memphis, Tenn.

Baron's Wars and other poems, Michael Drayton.
 Thornton, *American Glossary*, 2 vols.
 Brown, Sunday, *School Movement in America*.
 Steiner, Tolstoy, *The Man and His Message*.

Dixie Bus. Bk. Store, 140 Greenwich St., New York

An American Dictionary of the English Language.

Dixie Bk. Store—Continued

Noah Webster, revised and enlarged by Chauncey A. Goodrich, edition 1911, pub. by Saalfeld Co.
 The Vanderbilts and the Story of Their Wealth, Croffut.

Doubleday, Page & Co., Garden City, N. Y.

Insect Book, Howard.
 American Food and Game Fishes, Jordan and Everman.
 The Man Himself, Hartt.
 The Great Game of Politics, Kent.
 A Virginia Girl in the Civil War, Avary.
 Abraham's Bosom.
 The Lifted Veil.

Doubleday, Page Bk. Shop, 38 Wall St., New York

The Memoirs of James de La Fontaine, ed. by Maury, Putnam, 1858.

Doubleday, Page Book Shop, 8th and Olive Streets, St. Louis, Mo.

First ed. Cushing, *Life of Osler*.
 Translation of Myriobiblion, Photius.
 John Owen, *Skeptics of French Renaissance*, London, 1893.
 Chas. Holme, *Peasant Art in Italy*.
 Hannas Taylor, *American Constitution*, Houghton-Mifflin.
 Mantle, *Way of Cross*, Doran.
 Wheatley, *Pepys Diary*, 10 vol., including *Pepysiana*, illus.
 Grammar & Dictionary of Otchipwe Language, Barago.
 Harvard Classics, vol. 1-26 inclusive and vol. 32, renaissance binding.
 Thos. Wharton, *Observations of Faery Queen*.
 Jos. Wharton, *Essay on Genius and Writings of Popes*.
 First ed., Pape illus., *Revolt of Angels*.
 First ed., Pape illus., *Penguin Island*.
 First ed., Cabell, Jurgen, illus. Pape.

James F. Drake, 14 West 40th St., New York

Adams, *Democracy*, 1880, 1st ed.
 Adams, *Life of G. C. Lodge*, 1st ed.
 Adler, *Out of the Hurley Burley*.
 Aldrich, *Story of a Bad Boy*, 1870, 1st ed.
 Aldrich, *Pere Antoine's Palm*, 1866, ltd. ed.
 Alexander, *Tuscon Songs*, 1897.
 Alexeyeff & Mathews, *General Principles of Organic Syntheses*.
 Allen, *Ballads of the Border*, 1916, 1st ed.
 American Book Prices Current, 1915.
 Cather, *O Pioneers!*, 1913, 1st ed.
 Clark, *Working Life of Women in the 17th Century*, 1919.
 Crane, *The Time Has Come*, 1st ed.
 Hardy, *Jude the Obscure*, 1917, ltd. ed.
 Harris, *Uncle Remus & the Little Boy*, 1st ed.
 Harrison, *Life and Letters of E. A. Poe*, 1903, 1st ed.
 Kellner, *Restoring Shakespeare*, 1925, 1st ed.
 Leonard, *Two Lives*, 1st ed.
 Lindsay, *Chinese Nightingale*, 1st ed.
 Lowell, *Sword Blades and Poppy Seeds*, 1914, 1st ed.
 Macartney, *Lincoln & His Generals*, 1st ed.
 Mencken, *Damn!*, 1st ed.

Chas. H. Dressel, 552 Broad St., Newark, N. J.

Stephen Chalmers, *Enchanted Cigarettes*.
 In Praise of Stevenson, an Anthology, pub. Book-fellows, Chicago, 1919.
 T. Morris Longsloeth Mac. of Placid.
 Set, Dickens, 34 leather, pub. John D. Morris Co., Temple ed. de luxe.

E. P. Dutton & Co., 681 Fifth Ave., New York

Rogers, Bruce, *Ryan Collection*, 1914, Japan vellum ed.
 Brostan, *Sir Isurbrac at the Ford*.
 Conway, *Barons of the Potomac*, etc.
 Caulkins, *History of Norwich*, Conn.
 Cabell, *Silver Stallion*, limited ed.
 Camp, *The Abandoned Room*.
 Empresses of Constantinople, pub. Badger, Boston.
 Fennelium, *Japanese Noh Dramas*.
 Farrere, *The Man Who Killed*.
 Mayes, *Ribs of the Law*.
 Mayne, C., *Essay on Rational Notions*.

BOOKS WANTED—Continued

E. P. Dutton—Continued

- Manwaring, E., Historical and Critical Account of the Most Eminent Authors in Poetry and History.
 Marldomatin, The Gospels, 4 vols.
 Madison, Journal of the Debates in the convention which Framed the Constitution, 2 vols. ed. by Hunt.
 Mitchell, W. C., Business Cycles.
 Marbles, Life of Thoreau.
 Morae, Guilds of China.
 McCrady, Edward, History of South Carolina, 1719-1776, Macmillan, 1899; History of South Carolina, 1670-1719; History of South Carolina in the Revolution, 2 vols.
 Malcolm, Theory of the Submarine Telegraph and Telephone Cable.
 Macpherson, Practical Astronomy.
 Miller, A Strike of a Sex and Zugassent's Discovery.
 Mansfield, Parisian Romance.
 Morley, Chris., The Eighth Sin, Parnassus on Wheels, trans. from Chinese, 1st ed.
 Morney, Parnassus on Wheels, 1st ed.
 Maccinn, Mary Stuart, 1st ed. Eng.
 Masters, Edgar Lee, The Blood of the Prophets, 1905, Songs and Sonnets, 1910.
 McKinley, Suffrage Franchise in the 13 Colonies.
 Millay, A Few Figs from Thistles; Renaissance, Second.
 Meacham, Belle Jones.
 Margaret Bayard Smith, Letters.
 Muir, J., The Yosemite, 1st ed; Travels in Alaska, 1st ed; Travels in Alaska, reg. ed.; Letters to a Friend, 1st ed.; My First Summer in the Sierra, 1st ed.; Sticheen, 1st ed.; Cruise of the Camera; Our National Parks.
 Weatherby, Book of the Gnomes.

Edward Eberstadt, 25 W. 42nd St., New York

- California, Oregon, Wyoming, Utah, Montana and the Far West; Books, pamphlets, maps, and manuscripts urgently wanted. Any and all items; price no object; spot cash with order. Attention to this notice will prove a source of continuous profit.

Paul Elder & Co., 239 Post St., San Francisco

- Liluli, Romain Rolland, 3 copies.
 Montezuma's Daughter, Haggard.
 Mental and Moral Heredity in Royalty, F. Wood.
 Witchery of Archery, M. Thompson.

- H. C. Feldstone & Co., 612 F St., N.W., Wash., D.C.
 A. W. Brown, Flying the Atlantic in Sixteen Hours.
 G. B. Davis, Elements of International Law, 4th ed.
 B. Melville Jones, Aerial Surveying by Rapid Methods.

- Compulsory Decisions, vol. 22, 1915-1916.
 Opinions Attorney General, vols. 9, 10, 13, 12.

Marshall Field & Co. Bk. Dept., Chicago

- Clare Sheridan's Diary, 2.
 Wilderness, Rockwell Kent, 1st ed.

G. Fock, Leipzig, Ger.

- Engineering, Metallurgical, 1918.
 Bot. Gazette, v. 59.
 Zoological Record, v. 1 to 45.
 Weekly Statist, Sugar Trade Journal, 1842 to 1924.
 Hammarsten, Physiolog. Chemistry.

Fowler Bros., 747 S. Broadway, Los Angeles

- Cryptogram, De Mille.
 Invisible Speech, Bell.

Free Public Library, Jersey City, N. J.

- National Conference on City Planning, Proceedings, 1924.
 Kilmer, Joyce, Dreams and Images.
 New York-New Jersey Port and Harbor Development Commission, Joint report with comprehensive plans and recommendations, preliminary joint report.

- The Friendly Bookshop, 30 Vernon, Springfield Mass.
 Edwin Arnold, Song Celestial.

Gammel's Bk. Store, Austin, Texas

- Problem of Problems, Clark Braden.
 Stories of Legendary Heroes, E. M. Tappan.
 Henry W. Grady, Life and Speeches.

Gammel's—Continued

- Classical Dictionary, Lempriere.
 Abbott, C. J., Earth and Stars.
 Clark, A. A., Animal, Land and Sea.
 Lockiesh, M., Foundation of the Universe.
 Proctor, Evening with the Stars.
 Osborne, The Chain of Life.
 Adventures of Riley in Africa.

- Gardenside Bkshop, 280 Dartmouth, Boston 17, Mass.
 Dodd, Cathedral Days.

A. Geffen, 112 4th Ave., New York

- Maspero, History of Egypt, vols. 1 & 2 of ed. Nationale, any binding.

A. F. Goldsmith, 42 Lexington Ave., New York

- Lyon, Harris Merton, Sardonics.
 Lyon, Harris Merton, Graphics.
 Allen, Grant, The Great Taboo.
 Dana, R. H., Two Years Before the Mast, N. Y., 1840.

Goodspeed's Bk. Shop, 9a Ashburton Pl., Boston, Mass.

- Adams, F. M., Conquest of the Tropics.
 A Fore-Top Man, Life in a Man-of-War, Pa., '41.
 Appleton, Dict. of American Biography.
 Burroughs, Songs of Nature.
 Crawford, Hist. of White Mountains, 1st ed.
 Davis, Hist. of Bucks Co., Pa., 3 vol., '05.
 Fletcher, J. S., Perris of Cherry Trees.
 Glasgow, E., The Battleground.
 Goldsmith, Vicar of Wakefield, Memoir by G. Saintsbury, Lond., '89.
 Holstein-Friesian Assoc. Register Year Book, vols. 5-12 and 23.
 Holstein-Friesian Assoc. of Am. Herd Book, pt. 1 of vol. 2 and vol. 30.
 Holstein-Friesian Assoc. of Am., vol. 2 and vol. 11, Official Record.

- Indian Place Names in Mass., books on.
 Lapham, W. B., Centennial Hist. of Norway, Maine, Port, '86.
 National Standard Magazine, 1860.
 Martin, Chester, Pa., and Its Vicinity.
 Morris, G., The Voice in the Rice.
 Old Social Registers for Boston, New York and Phila.

- Philpotts, Green Allies.
 Richmond, G. S., Red & Black.
 Roberts, New York in the Revolution, Albany, 1898.
 Strasburger, Rambles on the Riviera, trans. by Casey, '06.
 Thaxter, Island Garden, illus. by Hassan.
 Wagner, Parsifal, trans. by Huckle, Crowell.
 Wendell, Life of Cotton Mather, 1st ed.
 Winsor, Hist. of Duxbury.
 Wood, Hist. of Albemarle Co., Virginia.

- Wrench, Life of Lord Lister.
 Yancy, Wm. Lownes, Life and Times of.
 Genealogies, Bartlett Fam. in England and America, '76; Graves, Gen., Burlington, 1911; Hoyt, Haught and Hight Fam., 1871; Long Island Gen's by Mary Bunker; McClure Fam., 1914; Pierson Gen., 1895; Mead Family, by Spencer Mead, 1901; Virginia Genealogies, by Hayden; Riggs in America, by Wallace, N. Y., 1901; Winslow Memorial, 2 vols.

- Grant's Bk. Shop, 127 Genesee St., Utica, N. Y.
 Cabell, Silver Stallion, autographed ed.

William Green, 515 Lexington Ave., N. Y.

- S. Hudson's Richard Kurt, Knopf.

- Alex. Greene, 803 Fine Arts Bldg., Chicago
 Updike, Printing Types.

Greenwood Bk. Shop, 307 Delaware Ave., Wilmington, Delaware

- History of Albemarle County, Wood.
 Lineage of Merriweathers and Minors, Merriweather.
 Historic Gardens of Virginia, Woods.
 Historic Homes of the Southwest Mountains, Mead.
 Mont Pelle and Tragedy of Martinique, Heilprin.
 History of Maryland, Scharf.
 Sir Nigel, Doyle.
 Ann and Her Mother, Douglas.
 History of Delaware, Ferris.
 Declaration of Independence, Hazelton, and onward.
 Steigel Glass, Hunter.
 Statistics of Income from Returns of Net Income for 1917.

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Greenwood Bk. Shop—Continued

Life of Jefferson, Cartons.
Tom Cringle's Log, Scott.
Pioneers of France, Parkman, new library ed.
Gloucester Moors, Moody.
Life of Christ, Farrar.
Passage of Barque Sappho, Patterson.
Jack Derringer, Lubbock.
This is the End, Benson.

P. Guthrie's Bk. Shop, Union Trust Bldg., Pittsburgh
Darkness and Dawn, England, Small, Maynard.
Old Testament, Geike, 6 vols.
Woman, Madeline Marx, Seltzer.

The Hadley Bk. Shop, South Hadley, Mass
The Century of Meditations, Traherne.
Mutual Aid, Kropotkin, first edition.

Hampshire Bookshop, Northampton, Mass.
De Liefde, Galama, or the beggars, Scribner.
Sinclair, Divine Fire.
Sinclair, C., Holliday House.
Copsley Annals, Anonymous.
Wright, Great White North, Macm.

Harlem Book Co., 53 W. 125th St., New York
Karl Marx, John Spargo.

Harmony Bk. Shop, 51 W. 50th St., New York
Thos. Jefferson, Watson, Beacon Series.
Down There, La Bas.
Fragments of a Faith Forgotten.
Immortality and Rejuvenation in Mod. Biol., M. M.
Numerology, Byrdlovian; other publications.
Self-Synthesis, Dr. Cornwall Rand.
Wisdom of the Gods, Bradley.

Harrison Co., 42 E. Hunter St., Atlanta, Ga.
American State Reports, vols. 56, 68, 82, 105 and 115.
Best, Ency. of Common Law, Orders & Verdicts, 1903
Pacific Reporter, vol. 92.
Hunniker, Painted Veils.
L. R. A. Digest, old series, 3 vols.

Harvard Coop. Soc., Harvard Sq., Cambridge, Mass.
Woodrow Wilson's Triumph je deals, vol. 1, cloth ed.
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The African Trade, La Cardinal Lavigerie, Long-
mans Green, London, 1899.
Hakluyt's Voyages, 1/2 vellum, hand-made paper, 12
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Vibert, Jean, On the Technique of Painting.
Aroni, Julius, Futures, New Orleans, 1882.

Holmes Bk. Co., 742 S. Main St., Los Angeles, Cal.
U. S. Geological Oil Bulletin, no. 641, pub. in 1917.
Frank Leslie's Boys & Girls Weekly, 1877-1880.

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Elliot's Debates, vol. 1, brick clo., Lippincott, 1896.
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Print Collectors' Quarterly, Dec. 1923 and Dec. 1924.

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International News Co., 83 Duane St., New York
Yearbook of the American Iron & Steel Institute,
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Suidas, Greek Lexicographer, Eng. trans., Gaylord

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Napoleon, Thos. E. Watson, Mac., 1902, 2 copies.

Landon, Walter Savage, Imaginary Conversations,
containing a conversation between Gen. de Lacy
of Spain and the Abbé.The Doctor's Factotum, Nov. 1923, or reprint there-
from regarding Pollens, Method of Pollination, etc.
Spires of Oxford, Letz.

Drinks and How to Mix Them.

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Deaver, J. B., Surgical Anatomy, 3 vols., Blakiston,

1904.

Mackenzie, Colonial Families of America.

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milies, Channing Page.

Pearson, Karl, The Grammar of Science, 2nd ed.,

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ner's Sons, N. Y., 1894, Japanese vellum preferred.

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History of the Confed. Memorial Assn. of the South.

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The Old Guard, vol. 3.
Wright, T. J., History of the 8th Kentucky, 1880.

New York State Library, Albany, N. Y.

Klein, Famous Problems of Elementary Geometry.
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Max and Maurice, Little, Brown.
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Johnson, Jefferson and His Collegiates, Chronicles of America, Yale.
Corwin, Marshall and the Constitution, Chronicles of America, Yale.
De Kruif, Our Medicine, Century.
Williams, Sandwich Glass.
Aesop's Fables, Jos. Jacobs ed., 1894 ed., Macm.
Pace, Student, Feb., 1925, Pace Inst.
Cabell, Silver Stallion, Ltd. ed., McBride.
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Maudslay, Archaeology, Biologia Centrali-Americana, 4 vols.

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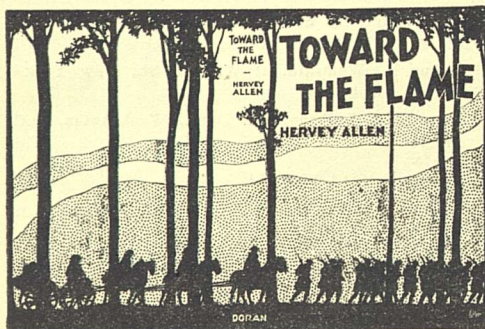
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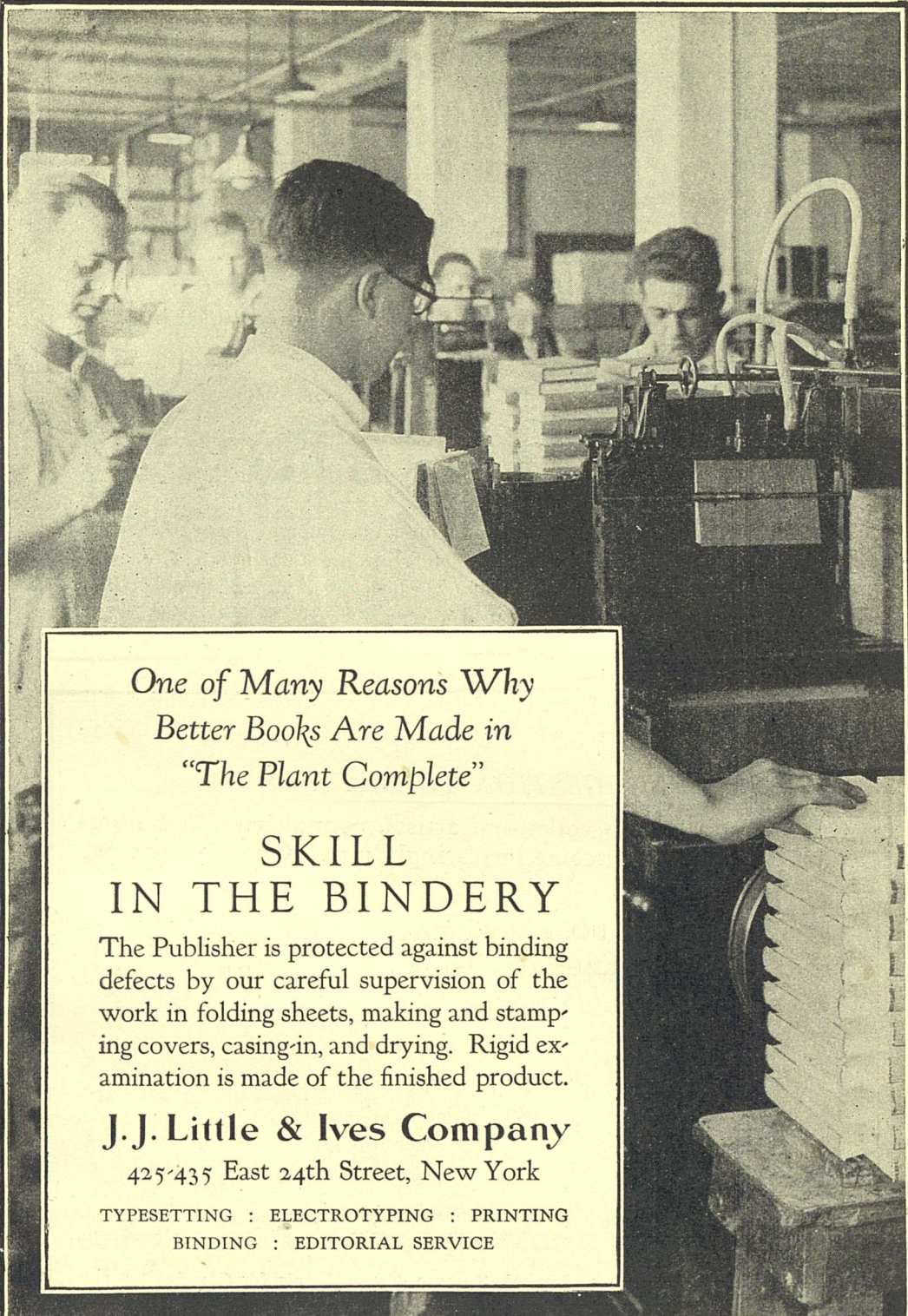
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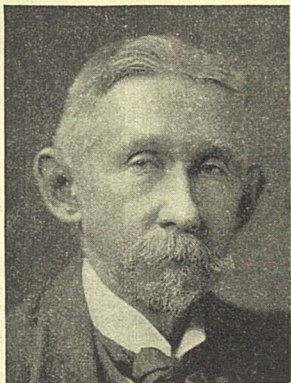
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